SERFF Tracking Number: TPCI-125828238 State: Arkansas
Filing Company: PHL Variable Insurance Company State Tracking Number: 40377

Company Tracking Number: 08IUL

TOI: L03G Group Life - Special Sub-TOI: L03G.000 Group Life - Special

Product Name: Indexed UL
Project Name/Number: IUL/08IUL

Filing at a Glance

Company: PHL Variable Insurance Company

Product Name: Indexed UL SERFF Tr Num: TPCI-125828238 State: ArkansasLH TOI: L03G Group Life - Special SERFF Status: Closed State Tr Num: 40377

Sub-TOI: L03G.000 Group Life - Special Co Tr Num: 08IUL State Status: Approved-Closed

Filing Type: Form Co Status: Reviewer(s): Linda Bird

Authors: Sharyn Sheehan, Peter Scavongelli, Scott Zweig, Joseph Bonfitto, Marilyn Dolan, Elizabeth Wheeler, Barbara Slater, Industry Disposition Date: 10/09/2008

Support, James Bronsdon,

Kathleen Underwood

Date Submitted: 09/23/2008 Disposition Status: Approved

Implementation Date Requested: On Approval Implementation Date:

State Filing Description:

General Information

Project Name: IUL Status of Filing in Domicile: Pending

Project Number: 08IUL Date Approved in Domicile:

Requested Filing Mode: Review & Approval Domicile Status Comments: pending

Explanation for Combination/Other: Market Type: Group

Submission Type: New Submission Group Market Size: Small and Large

Overall Rate Impact: Group Market Type: Trust

Filing Status Changed: 10/09/2008
State Status Changed: 10/09/2008
Deemer Date:

Corresponding Filing Tracking Number:

Filing Description:

Please see filing letter

SERFF Tracking Number: TPCI-125828238 State: Arkansas
Filing Company: PHL Variable Insurance Company State Tracking Number: 40377

Company Tracking Number: 08IUL

TOI: L03G Group Life - Special Sub-TOI: L03G.000 Group Life - Special

Product Name: Indexed UL
Project Name/Number: IUL/08IUL

Company and Contact

Filing Contact Information

Elizabeth Wheeler, Compliance Analyst elizabeth.wheeler@phoenixwm.com

One American Row (860) 403-5776 [Phone] Hartford, CT 06102 (860) 403-7252[FAX]

Filing Company Information

PHL Variable Insurance Company CoCode: 93548 State of Domicile: Connecticut

One American Row Group Code: 403 Company Type: Life Insurance and

Annuities

Hartford, CT 06102 Group Name: State ID Number:

(860) 403-5000 ext. [Phone] FEIN Number: 06-1045829

Filing Fees

Fee Required? Yes
Fee Amount: \$50.00
Retaliatory? No

Fee Explanation: \$50 per filing

Per Company: No

COMPANY AMOUNT DATE PROCESSED TRANSACTION #

PHL Variable Insurance Company \$50.00 09/23/2008 22670998

Company Tracking Number: 08IUL

TOI: L03G Group Life - Special Sub-TOI: L03G.000 Group Life - Special

Product Name: Indexed UL
Project Name/Number: IUL/08IUL

Correspondence Summary

Dispositions

Status Created By Created On Date Submitted

Approved Linda Bird 10/09/2008 10/09/2008

Objection Letters and Response Letters

Objection Letters Response Letters

Status Created By Created On Date Submitted Responded By Created On Date Submitted

Pending Linda Bird 10/07/2008 10/07/2008 Elizabeth Wheeler 10/08/2008 10/08/2008

Industry Response

Company Tracking Number: 08IUL

TOI: L03G Group Life - Special Sub-TOI: L03G.000 Group Life - Special

Product Name: Indexed UL
Project Name/Number: IUL/08IUL

Disposition

Disposition Date: 10/09/2008

Implementation Date: Status: Approved

Comment:

Rate data does NOT apply to filing.

Company Tracking Number: 08IUL

TOI: L03G Group Life - Special Sub-TOI: L03G.000 Group Life - Special

Product Name: Indexed UL
Project Name/Number: IUL/08IUL

Item Type	Item Name	Item Status	Public Access
Supporting Document	Certification/Notice	nom otatao	Yes
Supporting Document	Application		No
Supporting Document	Actuarial memorandums		No
Supporting Document	Illustration actuary certification		Yes
Supporting Document	Filing letter		Yes
Supporting Document	Statement of Variability		Yes
•	External Index Guideline Cert		Yes
Supporting Document	Flexible Premium Universal Life		Yes
Form	Insurance Policy with Indexed Feature		163
Form	Flexible Premium Universal Life		Yes
	Insurance Certificate with Indexed		
	Feature		
Form	Flexible Premium Universal Life		Yes
	Insurance Schedule Pages		
Form	Individual Level Term Rider		Yes
Form	Individual Increasing Term Rider		Yes
Form	Early Crediting Option Rider		Yes
Form	Life Plan Options Rider		Yes
Form	Underwriting Benefit		Yes
Form	Alternate Surrender Value Rider		Yes
Form	Waiver of Surrender Charge Rider		Yes
Form	Group Master Application		Yes
Form	Application for Certificate of Indexed		Yes
	Universal Life Insurance		
Form	Application Insert Page		Yes

SERFF Tracking Number: TPCI-125828238 State: Arkansas
Filing Company: PHL Variable Insurance Company State Tracking Number: 40377

Company Tracking Number: 08IUL

TOI: L03G Group Life - Special Sub-TOI: L03G.000 Group Life - Special

Product Name: Indexed UL
Project Name/Number: IUL/08IUL

Objection Letter

Objection Letter Status Pending Industry Response

Objection Letter Date 10/07/2008 Submitted Date 10/07/2008

Respond By Date

Dear Elizabeth Wheeler,

This will acknowledge receipt of the captioned filing.

Objection 1

- Certification/Notice (Supporting Document)

Comment: External Indexed contracts are subject to the External Indexed Guidelines. Please furnish certification that this filing is in compliance with these guidelines and certifications required by these guidelines.

Please feel free to contact me if you have questions.

Sincerely, Linda Bird

Response Letter

Response Letter Status Submitted to State

Response Letter Date 10/08/2008 Submitted Date 10/08/2008

Dear Linda Bird,

Comments:

Response 1

Comments: Dear Ms. Bird:

Thank you for your letter dated October 7, 2008.

Attached is the requested certificaition pertaining to complliance with the external index guidelines.

Thank you.

SERFF Tracking Number: TPCI-125828238 State: Arkansas
Filing Company: PHL Variable Insurance Company State Tracking Number: 40377

Company Tracking Number: 08IUL

TOI: L03G Group Life - Special Sub-TOI: L03G.000 Group Life - Special

Product Name: Indexed UL
Project Name/Number: IUL/08IUL

Related Objection 1

Applies To:

- Certification/Notice (Supporting Document)

Comment:

External Indexed contracts are subject to the External Indexed Guidelines. Please furnish certification that this filing is in compliance with these guidelines and certifications required by these guidelines.

Changed Items:

Supporting Document Schedule Item Changes

Satisfied -Name: External Index Guideline Cert

Comment:

No Form Schedule items changed.

No Rate/Rule Schedule items changed.

Sincerely,

Barbara Slater, Elizabeth Wheeler, Industry Support, James Bronsdon, Joseph Bonfitto, Kathleen Underwood, Marilyn Dolan, Peter Scavongelli, Scott Zweig, Sharyn Sheehan

Company Tracking Number: 08IUL

TOI: L03G Group Life - Special Sub-TOI: L03G.000 Group Life - Special

Product Name: Indexed UL
Project Name/Number: IUL/08IUL

Form Schedule

Lead Form Number: 08IUL

Review Status	Form Number	Form Type	Form Name	Action	Action Specific Data	Readability	Attachment
Status	08IUL-M	ract/Fraterral	t Flexible Premium Universal Life Insurance Policy with Indexed Feature	Initial	Data	51	08IUL-M, MasterContra ct.pdf
	08IUL-C	ract/Fraterral				51	08IUL-C, AR Group Cert.pdf
	08IULSP-1 C	-Schedule Pages	Flexible Premium Universal Life Insurance Schedule Pages	Initial		64	08IULSP-1 - C - Group Cert Sched Pages.pdf
	08LTR2-C	Policy/Conract/Fraterral Certificate: Amendment, Insert Page, Endorsement or Rider	t Individual Level Term n Rider	nInitial		57	08LTR2-C - Group Level Term Rider.pdf
	08ITR2-C	•		Initial		60	08ITR2-C - Group Increasing Term Rider.pdf

SERFF Tracking Number: TPCI-125828238 Arkansas State: 40377 Filing Company: PHL Variable Insurance Company State Tracking Number: Company Tracking Number: 08IUL TOI: L03G Group Life - Special Sub-TOI: L03G.000 Group Life - Special Product Name: Indexed UL IUL/08IUL Project Name/Number: Page, Endorseme nt or Rider 08ECOR-C Policy/Cont Early Crediting Initial 53 08ECOR-C ract/Fratern Option Rider Group.pdf al Certificate: Amendmen t, Insert Page, Endorseme nt or Rider 06LPOR-C Policy/Cont Life Plan Options Initial 06LPOR-C 50 ract/Fratern Rider Group Life al Plan Options Certificate: Rider 2-6-Amendmen 07.pdf t, Insert Page, Endorseme nt or Rider 07UE-C Policy/Cont Underwriting Benefit Initial 50 07UE-C.pdf ract/Fratern al Certificate: Amendmen t, Insert Page, Endorseme nt or Rider 08ASVR-C Policy/Cont Alternate Surrender Initial 55 08ASVR - C ract/Fratern Value Rider Alternate al Surrender Certificate: Value Rider -

Created by SERFF on 10/09/2008 08:27 AM

Group.pdf

Amendmen

t, Insert Page, Endorseme SERFF Tracking Number: TPCI-125828238 State: Arkansas 40377 Filing Company: PHL Variable Insurance Company State Tracking Number: Company Tracking Number: 08IULTOI: L03G Group Life - Special Sub-TOI: L03G.000 Group Life - Special Product Name: Indexed UL IUL/08IUL Project Name/Number: nt or Rider 08WSCR-C Policy/Cont Waiver of Surrender Initial 08WSCR - C 51 ract/Fratern Charge Rider - Waiver of al Surrender Certificate: Charge Rider Amendmen - Group.pdf t, Insert Page, Endorseme nt or Rider OL3147 Application/Group Master Initial 57 OL3147.pdf

Enrollment Application
Form
OL4280-G Application/Application for Initial 44 OL4280G

Enrollment Certificate of Indexed with JOHN
Form Universal Life DOE.pdf

Insurance

OL4284-G Application/Application Insert Initial 44 OL4284G

Enrollment Page with JOHN Form DOE.pdf



A Stock Company

CONTRACT NUMBER: [08IUL-M]

CONTRACT OWNER: [XXX Bank, or its successors, as

Trustee of Indexed UL Group

Insurance Trust]

DATE:

[October 1, 2008] [Arkansas]

STATE OF ISSUE:

PLAN: [Phoenix Indexed UL]

Dear Contract Owner.

This Contract is issued to the Contract Owner stated above. It is a legal contract between the Contract Owner and PHL Variable Insurance Company. The PHL Variable Insurance Company ("the Company") agrees, subject to the conditions and provisions of this contract, to provide the benefits specified in this contract.

For service or information on this Contract, contact Our Main Administrative Office at the following Address:

PHL Variable Insurance Company

Variable and Universal Life Administration P.O. Box 8027 Boston, MA 02266-8027 Telephone (800) 541-0171]

This contract is delivered in the state named above and is subject to the laws of that jurisdiction. This contract takes effect at 12:01 a.m. on the Contract Date shown above.

Signed for PHL Variable Insurance Company at One American Row, Hartford, Connecticut 06115.

[Philip K Polkm] [John H. Been [Secretary]

Flexible Premium Universal Life Insurance Master Contract with Indexed Feature Adjustable Death Benefit payable at death of Insured as described herein Nonparticipating – not eligible for dividends

Benefits, premiums, and the certificate class are shown in the Schedule Pages of the certificate.

The Account Value will depend on amounts credited to the Fixed Account and the Indexed Accounts. The Account Value may increase based on the index calculation described in the Indexed Account(s) you selected. While the value for each Indexed Account is affected by the value of an outside index, the certificate does not directly participate in any stock, bond or equity investment.

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Section Provision

- 1. Eligibility
- 2. Certificates
- 3. Incorporation
- 4. Schedule pages
- 5. Termination

SECTION 1: ELIGIBILITY

A person who meets the group eligibility requirements may become a Certificate Owner upon our approval of a certificate application.

SECTION 2: CERTIFICATES

We will issue one certificate to each Certificate Owner. The certificate will state the terms, conditions, and benefits of coverage. We will provide certificates as required by state law in the state where the Contract is delivered.

SECTION 3: INCORPORATE

A sample certificate and any attachments attached hereto are made a part of this contract. Any provisions of this contract which are inconsistent with provisions of the certificate are superseded by the certificate provisions.

SECTION 4: SCHEDULE PAGES

The Schedule Pages of the certificate will be completed based upon the information contained in the certificate application and the terms of this contract.

SECTION 5: TERMINATION

This contract will terminate when no Certificate Owners are insured under any certificate issued under this contract.



Flexible Premium Universal Life Insurance Master Contract with Indexed Feature
Adjustable Death Benefit payable at death of Insured as described herein
Nonparticipating – not eligible for dividends
Benefits, premiums, and the certificate class are shown in the Schedule Pages of the certificate.

The Account Value will depend on amounts credited to the Fixed Account and the Indexed Accounts. The Account Value may increase based on the index calculation described in the Indexed Account(s) you selected. While the value for each Indexed Account is affected by the value of an outside index, the certificate does not directly participate in any stock, bond or equity investment.



PHL VARIABLE INSURANCE COMPANY

A Stock Company

Insured: [JOHN M. PHOENIX] Face Amount: [\$500,000]

Certificate Number: [9730000] Certificate Date: [October 1, 2008]

Plan: [Phoenix Indexed UL] Issue Date: [October 1, 2008]

Death Benefit Option: [Option A]

The PHL Variable Insurance Company ('the Company") agrees, subject to the conditions and provisions of this certificate, to pay the Death Benefit to the Beneficiary in a lump sum upon the death of the Insured if such death occurs while the certificate is in force, and to provide the other benefits, rights, and privileges of the certificate. If the Company makes other plans of payment available other than a lump sum, then a Beneficiary may request written election of any such other plans in lieu of a lump sum. The Death Benefit will be payable on receipt at the Main Administrative Office of the Company of due proof of the Insured's death.

We are issuing the certificate in consideration of the application at our Main Administrative Office. The provisions of this certificate and the following pages and any attachments make up your contract.

RIGHT TO RETURN THIS CERTIFICATE. This certificate may be returned within 10 days (20 days for replacements) after you receive it for a refund of any premium received, less any withdrawals and loans made under this certificate. This certificate will be void from its beginning. You may return the certificate by delivering or mailing it to us at the address below or by returning it to the agent or agency office through which it was delivered.

Main Administrative Office

PHL Variable Insurance Company
[Variable and Universal Life Administration
P.O. Box 8027
Boston, MA 02266-8027
Telephone (800) 541-0171]

Signed for PHL Variable Insurance Company at its Home Office [One American Row, Hartford, Connecticut 06103-2899].

-

[President]

[Secretary]

READ YOUR CERTIFICATE CAREFULLY

It is a legal contract between the owner and PHL Variable Insurance Company

Flexible Premium Universal Life Insurance Certificate with Indexed Feature
Adjustable Death Benefit payable at death of Insured as described herein
Nonparticipating – not eligible for dividends

Benefits, premiums, and the Risk Classification are shown in Section 1

The Account Value will depend on amounts credited to the Fixed Account and the Indexed Accounts. The Account Value may increase based on the index calculation described in the Indexed Account(s) you selected. While the value for each Indexed Account is affected by the value of an outside index, the certificate does not directly participate in any stock, bond or equity investment.

TABLE OF CONTENTS

Section Provision

- 1. Schedule Pages
- 2. Table of Rates
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- 5. Premiums
- 6. Face Amount
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- 8. Death Benefit On or After Age 121 Anniversary
- 9. Account Value
- 10. Transfers
- 11. Grace Period
- 12. Certificate Termination
- 13. Reinstatement
- 14. Loans
- 15. Surrenders and Withdrawals
- 16. Basis of Computations
- 17. Owner(s) and Beneficiary(ies)
- 18. Assignment
- 19. Misstatements
- 20. Suicide Exclusion
- 21. Incontestability
- 22. The Entire Contract
- 23. Annual Statement
- 24. Claims of Creditors
- 25. Right to Defer Payment of Benefits

SECTION 3: DEFINITIONS

The term "Account" means an Indexed Account or a Fixed Account.

The term "Age" means, on any given date, the age of the person in question at his or her last birthday.

The term "Age 121 Anniversary" means the Certificate Anniversary on or after the Insured's 121st birthday.

The term "Attained Age" on any date means the Age plus the number of whole years that have elapsed since the Certificate Date.

The term "business day" means any day that we are open for business.

The term "Certificate Anniversary" means the same day and month of each year as the Certificate Date. If the day does not exist in a month, the last day of the month will be used.

The term "Certificate Charges" means any charge we deduct under the certificate but no greater than the Guaranteed Certificate Charges shown in Section 1.

The term "Certificate Date" means the date shown in Section 1. Certificate Charges are calculated from the Certificate Date. Certificate Years, Certificate Months, and Certificate Anniversaries are determined from the Certificate Date.

The term "Debt" means unpaid loans with accrued interest.

The term "Certificate Month" means the period from one Monthly Calculation Date up to, but not including, the next Monthly Calculation Date.

The term "Account Value" means the sum of the values of the Fixed Account, the Indexed Account(s), and the Loaned Account. For further details see Section 9.

The term "Certificate Year" means, with respect to the first Certificate Year, the one-year period beginning on the Certificate Date up to, but not including, the first Certificate Anniversary. Each subsequent Certificate Year is the one-year period beginning on a Certificate Anniversary up to, but not including, the next Certificate Anniversary.

The term "Code" means the U.S. Internal Revenue Code of 1986, as amended.

The term "Coverage Layer" means a layer of insurance coverage with an associated Face Amount. The Face Amount shown on the Schedule Pages is the initial Coverage Layer. Any requested increase in Face Amount, in accordance with Section 6, will result in a new Coverage Layer.

The term "Death Benefit" is as defined in Section 7.

The term "due proof of death" means, a certified death certificate, an order of a court of competent jurisdiction, or any other proof acceptable to us.

The term "Guaranteed Growth Floor" means the guaranteed minimum percentage your Segment will grow each Segment Term. The Guaranteed Growth Floor percentage for each Indexed Account is shown in Section 1.

The term "in force" means the certificate is in effect and has not terminated or otherwise lapsed in accordance with the Grace Period provision.

The terms "in writing," "written notice," and "written request" mean a written form signed by you, satisfactory to us and received at our Home Office or Main Administrative Office or such other medium electronic or otherwise that we may from time to time make available.

The term "Index" means the measure used to determine the Index Credit for a particular Indexed Account. The Index used for a particular Indexed Account is shown in Section 1. If the Index is no longer available or if the Index calculation is substantially changed, a suitable replacement Index will be used, subject to our sole discretion and any required regulatory approval. We will notify you of the change.

The term "Index Growth Rate" means the rate used in calculating the Index Credit.

The term "Index Value" means the published value of the Index, excluding any dividends that may be paid by the firms that comprise the Index. Index Value is the published Index Value as of the close of business on the day the Index Growth Rate is being calculated. If an Index Value is not published on any day for which a calculation is made, the first preceding published Index Value will be used.

The term "Issue Date" means the date from which the Suicide Exclusion and Incontestability provisions are applied.

The terms "Monthly Calculation Date" or "Monthly Calculation Day" mean the date on which monthly deductions are assessed from the Account Value. The first Monthly Calculation Date is the Certificate Date. Subsequent Monthly Calculation Dates are the same days of each month thereafter or, if such day does not fall within a given month, the last day of that month will be used.

The term "Net Account Value" equals the Account Value less the Debt.

The term "Net Surrender Value" equals the Surrender Value less the Debt.

The term "**notice**" means that whenever we are required to give notice to you, it shall be deemed given if we mail it to you and, unless otherwise specified, to the assignee of record, if any, in a postage-paid envelope mailed by first class mail to the last known address of record from our Main Administrative Office. If we mutually agree, notice may also be provided by an electronic medium.

The term "**Planned Premium**" means the premium that is selected in the application or as later changed by you for this certificate that you intend to be paid on a regular modal basis.

The term "Segment" means a Segment of the Indexed Account. For further details refer to Section 9.

The term "Segment Anniversary" means the anniversary of the Segment Date of each Segment. Each Segment has its own set of Segment Anniversaries.

The term "Segment Date" means the date a Segment is created. Each Segment has its own Segment Date. Segment Months, Segment Years, Segment Anniversaries and the Segment Term are measured from this date.

The term "Segment Maturity" means the time when each Segment matures at the end of its Segment Term. For further details refer to Section 9.

The term "Segment Term" means the maximum length of time a Segment may exist and is shown in Section 1 for each Indexed Account.

The term "Surrender Charge" includes the Surrender Charges shown in Section 1 and also includes the Surrender Charges for any Coverage Layer, if applicable, and the Surrender Charges for any term riders, if applicable.

The term "Surrender Value" means the Account Value less any applicable Surrender Charges.

The terms "we", "us", and "our" refer only to the Company.

The terms "you" and "your" refer only to the owner of this certificate as defined in Section 17.

SECTION 4: Qualification as Life Insurance

The provisions of this certificate are to be interpreted to ensure or maintain qualification as a life insurance contract for federal income tax purposes, notwithstanding any other provisions of the certificate to the contrary. We reserve the right to make any reasonable adjustments to the terms or conditions of this certificate, including distributions from the certificate to the extent we deem it necessary, if it becomes necessary to maintain qualification as life insurance. This provision should not be construed to guarantee that this certificate will receive tax treatment as life insurance or that the tax treatment of life insurance will never be changed by the future actions of any tax authority. To ensure that the certificate qualifies as life insurance, one of the following tests will apply. The test you elected is shown in Section 1. Your election cannot be changed after issue. We reserve the right to refuse any premium payments that would cause the certificate to fail the test you elected unless such amount is necessary to keep the certificate in force.

Guideline Premium Limit

Under the Guideline Premium Limit test, the sum of the premiums paid (less non-taxable withdrawals), may not exceed the greater of:

- The Guideline Single Premium (as determined for your certificate); or
- The sum of the annual Guideline Level Premiums to the date of the payment.

If you elected this test, the Guideline Single Premium and the Guideline Level Premium are shown in Section 1.

Cash Value Accumulation Test

Under this test, the net single premium for the future benefits of the certificate must always be greater than the Account Value. The net single premium is that single amount that would provide for the cost of the Death Benefit and any applicable riders under this certificate. We reserve the right to modify the Death Benefit Percentages shown in Section 2, retroactively if necessary, to ensure or maintain qualification of this certificate as a life insurance contract for federal income tax purposes, notwithstanding any other provisions of this certificate to the contrary.

If at any time the premiums received under the certificate exceed the amount allowable for such tax qualification, such excess amount shall be removed from the certificate as of the date of its payment, together with interest thereon from such date, and any appropriate adjustment in the Death Benefit shall be made as of such date. This excess amount (plus or minus any interest) shall be refunded to you no later than 60 days after the end of the applicable Certificate Year. If this excess amount (plus or minus any interest) is not refunded by then, the Face Amount under the certificate shall be increased retroactively so that at no time is the Death Benefit ever less than the amount necessary to ensure or maintain such tax qualification. In no event, however, will we refuse to accept any premium necessary to prevent the certificate from terminating.

SECTION 5: Premiums

No insurance under this certificate will take effect until our underwriters approve issuance of this certificate and the conditions specified in the application form have been satisfied.

We will process any premium payment subject to the limitations of the life insurance qualification test elected by you, unless one of the following exceptions applies:

- (i) we will process a payment received prior to the Certificate Date as if received on the Certificate Date
- (ii) we will process the portion of any premium payment for which we require evidence of the Insured's continued insurability on the first business day after we have received such evidence and found it satisfactory to us.

If, however, our receipt of any premium payment (or portion thereof) would cause the certificate to not qualify as a "life insurance contract" under the federal income tax laws, we will not process such payment (or portion thereof). In addition, in the case of certain other situations that could have tax implications, we will process the payment (or portion thereof) on the first business day after we have received satisfactory written instructions from you.

Subject to these limitations, you may pay additional premiums at any time prior to the Age 121 Anniversary and while this certificate is in force. Maximum premium payments are subject to the Maximum Annual Premium shown in Section 1. All premiums are payable at our Main Administrative Office. You may request a receipt signed by one of our executive officers. We may limit the number and amount of premium payments in any Certificate Year. The minimum premium payment that we will accept is as shown in Section 1.

If any premium payment results in an increase in the Death Benefit by more than it would increase the Account Value, then we will either refund the premium or require evidence of insurability satisfactory to us. To the extent of such evidence, the Incontestability and Suicide Exclusion provisions will apply to any such increase in Death Benefit.

SECTION 6: Face Amount

The Face Amount is shown in Section 1. After issue, the Face Amount includes additional Coverage Layers then in effect, and reflects any modifications of the Face Amount. The Face Amount is used in determining the Death Benefit under this certificate, and may be modified by you according to this certificate's terms.

Request for an Increase in Face Amount

You may request an increase in Face Amount at any time after the first Certificate Year provided this certificate is in force. Each increase in Face Amount creates a new Coverage Layer. Unless we agree otherwise, the minimum of such Face Amount increase is shown in Section 1 and the increase will be effective on the first Certificate Anniversary on or following the date that we approve the request. We reserve the right to limit increases in Face Amount. All requests to increase the Face Amount must be applied for on a supplemental application and will be subject to evidence of the Insured's insurability satisfactory to us. We may require, according to our published rules then in effect, that you pay an additional premium, in advance, for the increase to take effect. The increase will not take effect unless the Net Surrender Value at least equals the monthly deduction.

For each new Coverage Layer created, a new Surrender Charge period, new Coverage Charges, and new Cost of Insurance Charges will take effect.

Request for a Reduction in Face Amount

While this certificate is in force you may request a reduction in Face Amount at any time after the first Certificate Year. Any reduction is subject to the Minimum Initial Coverage Layer Face Amount shown in Section 1. Any reduction in the Face Amount will be effective on the next Monthly Calculation Date after our approval. Upon a reduction in Face Amount, a pro-rata Surrender Charge will be deducted from the Certificate Value based on the Certificate Year and amount of the reduction.

Any reduction in Face Amount will be implemented by first reducing the additional Coverage Layers, if any, in the reverse order that they were added, followed by the initial Coverage Layer.

SECTION 7: Death Proceeds

If the Insured dies while the certificate is in force, we will pay the Death Proceeds, as described below, upon receipt of due proof of death of the Insured, subject to any applicable provisions of the certificate.

If the Insured dies on or after the date we receive a written request at our Main Administrative Office from you to surrender the certificate, no Death Proceeds will be paid. We will pay the amount payable under the Surrenders and Withdrawals provision instead. The Death Proceeds at the death of the Insured are equal to:

- (a) the Death Benefit, as described below, in effect on the Insured's date of death; plus
- (b) any insurance then in effect on the life of the Insured that is provided by any additional benefit riders; less
- (c) any Debt then existing on this certificate.

If the Insured dies during the Grace Period, the Death Proceeds payable described above will be modified as follows:

- (a) the Death Proceeds will be reduced by any outstanding Certificate Charges due; and
- (b) the Account Value used in the calculation of the Death Benefit will be the Account Value as of the date of death of the Insured.

We will pay interest on any Death Proceeds paid in a lump sum, in the event of the Insured's death at an interest rate as required by applicable state law. If the state does not specify the interest rate, we will use the rate for insurance benefits left on deposit with us.

Death Benefit

The Death Benefit under this certificate will be determined under either Option A or Option B, whichever is then in effect.

If Option A is in effect, the Death Benefit equals the Face Amount on the date of death of the Insured or, if greater, the Minimum Death Benefit as described below.

If Option B is in effect, the Death Benefit equals the Face Amount plus the Account Value on the date of death of the Insured or, if greater, the Minimum Death Benefit as described below.

Regardless of Death Benefit Option, withdrawals will cause a reduction in the Death Benefit.

Minimum Death Benefit

The Minimum Death Benefit is equal to the Account Value on the date of death multiplied by the applicable Minimum Death Benefit Percentage for the Attained Age of the Insured. The Minimum Death Benefit Percentages are shown in Section 2. To the extent that the Net Amount at Risk associated with the Minimum Death Benefit that results from this calculation exceeds our guidelines and limitations that may be in effect, we reserve the right to:

- (a) distribute to you, without applying a pro-rata surrender charge, a portion of the Account Value such that the Net Amount at Risk, as described in Section 9, associated with the resulting Minimum Death Benefit does not exceed our guidelines and limitations in effect; or
- (b) if we should decide to accept the additional death benefit, require evidence of insurability satisfactory to us.

Change in Death Benefit Option

While this certificate is in force, at any time after the first Certificate Year and prior to the Age 121 Anniversary, you may request in writing to change Death Benefit Options. Any change is subject to the Minimum Initial Coverage Layer Face Amount shown in Section 1. Only one change to the Death Benefit Option will be allowed per Certificate Year. Any change in Death Benefit Option will be effective on the first Monthly Calculation Date following the date we process your request. Only the following Death Benefit Option changes may be made, and are subject to the following conditions:

- Change from Option A to Option B: the Face Amount will be reduced by the Account Value.
- Change from Option B to Option A: the Face Amount will be increased by the Account Value.

Any reduction in Face Amount as a result of a change in Death Benefit Option will be implemented by first reducing the additional Coverage Layers, if any, in the reverse order that they were added, followed by the initial Coverage Layer.

We will not require evidence of insurability for a change in Death Benefit Option.

SECTION 8: Death Benefit On or After Age 121 Anniversary

Coverage under this certificate on or after the Age 121 Anniversary is subject to the conditions specified below.

Death Benefit

The Death Benefit will be determined in the same respect as specified in Section 7, except as follows.

- If Death Benefit Option B is in effect, we will change to Death Benefit Option A effective on the Age 121 Anniversary. The Face Amount will not be affected by the change in Death Benefit Options.
- The Death Benefit will be equal to the greater of (a) the Face Amount on the Date of the Insured's death or, (b) the Account Value after the Age 121 Anniversary.

Premiums and Monthly Deductions

We will cease to take Monthly Deductions specified in Section 1, and we will not accept any further premium payments.

Credited Interest and Index Credits

We will continue to credit interest and Index Credits to the Account Value.

Debt and Default

The Loans provision and the Surrenders and Withdrawals provision will still be in effect.

Loan interest will continue to be charged if there is an outstanding loan on the Age 121 Anniversary. The certificate will go into default at any time the Debt exceeds the Account Value.

Under federal tax law, this certificate may not qualify as life insurance after the Insured's Age 121. It may be subject to adverse tax consequences and a tax advisor should be consulted before the certificate holder chooses to continue this certificate after the Insured's Age 121.

SECTION 9: Account Value

The Account Value is the sum of the values of the Fixed Account, the Indexed Account(s) and the Loaned Account.

Net Premiums Added

When we receive your premium payments at our Main Administrative Office, we deduct a Premium Expense Charge which will not exceed the amount shown in Section 1 and add the balance remaining (the Net Premium) to the Fixed Account. We will do this before we take any other deductions due on that business day. However, we will add any Net Premiums received before the Certificate Date to the Fixed Account as of the Certificate Date.

Subject to any rider, endorsement, or other provisions, while a loan exists, we will treat any amounts you pay as premiums, unless you request in writing that they be treated as loan repayments. If you instruct us to do so, we will first deduct from such payments the amount of accrued interest on loans and then deduct the amount specified as a loan repayment before applying any balance remaining as a premium payment.

Fixed Account

This certificate contains a Fixed Account. On the Certificate Date, the value of the Fixed Account equals the Net Premiums less Debt. On any business day after the Certificate Date, the value of the Fixed Account is equal to the value of the Fixed Account on the prior business day, increased by daily interest. In addition, the value of the Fixed Account will be increased by:

- 1. any Net Premium payments applied to the Fixed Account, effective on the date of payment; or
- 2. any transfers into the Fixed Account, effective on the date of transfer.

The value of the Fixed Account will be decreased by any of the following transactions:

- 1. any monthly deductions applied against the Fixed Account, effective on the date of the deduction;
- 2. the amount of any withdrawals paid, Withdrawal Fee, and pro-rata Surrender Charge assessed applied against the Fixed Account, effective on the date of withdrawal;
- 3. the amount of any pro-rata Surrender Charge (due to a decrease in Face Amount) applied against the Fixed Account, effective on the date of the reduction in Face Amount; or
- 4. the amount of any transfers, including any certificate loans taken, out of the Fixed Account, effective on the loan or Transfer Date.

We will credit interest daily on the Fixed Account at rates we periodically declare on an annual effective basis. Subsequent interest rates may be higher or lower than the initial interest rate, but in no event lower than the Fixed Account Guaranteed Minimum Interest Rate shown in Section 1.

We will determine the credited interest rate based on our anticipation of future investment earnings, mortality, persistency, expense and administrative costs, and taxes. We may, in our sole discretion, change the interest rate. Any changes in the rate will apply to all certificates and not discriminate unfairly within any class of insureds. Any change in rate will be determined prospectively. We will not distribute past gains or recoup prior losses, if any, by changing the rates.

Indexed Accounts

This certificate provides for one or more Indexed Accounts. An Indexed Account earns Index Credits based on the change in value of an Index subject to the Indexed Account information shown on the Schedule Pages in Section 1. We reserve the right to add additional Indexed Accounts, or to cease offering one or more of the Indexed Accounts at any time. In such case we will notify you of the change at your last known address.

Each Indexed Account is comprised of Segments. A new Segment is created by a combination of any of the following:

- (a) an automatic transfer to the Indexed Account resulting from a payment; and/or
- (b) a transfer to the Indexed Account by written request; and/or
- (c) an amount retained in the Indexed Account at Segment Maturity.

Refer to Section 10 for details on transfer restrictions.

The value of the Indexed Account on any day is the sum of the value of all Segments in the Indexed Accounts. The value of a Segment on any day after the Segment Date is equal to:

- (a) the value of the Segment as of the prior day;
- (b) minus the amount of any monthly deductions, withdrawals, or transfers from the Segment since the prior day; plus
- (c) any Index Credits earned on the Segment since the prior day. Refer to Section 1 for the calculation of Index Credits for each Indexed Account.

Upon Segment Maturity, the value in the Segment at such time, including any Index Credits, is applied to a new Segment in the same Indexed Account unless your instructions on file with us direct us to transfer a portion, or all, of the value of the matured Segment to the Fixed Account or other Indexed Accounts. In such case, only the remainder after the instructed transfer will be applied to a new Segment. At such time, the maturing Segment will cease to exist.

Loaned Account

The Loaned Account is the amount set aside to secure certificate loans taken under the Fixed Loan Interest Option only. Interest is credited to the Loaned Account on a daily basis at an effective annual interest rate equal to the Fixed Certificate Loan Interest Credited Rate shown in Section 1. The value of the Loaned Account on the Certificate Date is the value of any Certificate Debt on such date. The value of the Loaned Account on the following day is equal to:

- 1. the value of the Loaned Account as of the prior day:
- 2. plus any interest earned on such amount since the prior day;
- 3. plus any new certificate loan taken under the Fixed Loan Interest Option since the prior day;
- 4. less any certificate loan amount repaid since the prior day, and
- 5. on Certificate Anniversaries only, adjusted for any transfer to or from the Loaned Account to make it equal to the Debt.

Monthly Deductions

A deduction is due and will be taken from the Account Value as of the Certificate Date and as of each applicable Monthly Calculation Date. Monthly Deductions are calculated from the Certificate Date. If, at your request, we set the Certificate Date to a date which precedes the date on which we receive the initial premium, Monthly Deductions due for the period prior to receipt of the initial premium will be taken on the later of the date we receive the initial premium and the date our underwriters approve issuance of this certificate.

The Monthly Deduction for any Certificate Month that will be deducted from your Account Value consists of charges (a) through (e) listed below, each of which will be deducted in the order as listed, where:

- (a) is the Coverage Charge not to exceed that shown in Section 1;
- (b) is the Administrative Charge;
- (c) is the sum of the charges for riders which are part of the certificate, if any;
- (d) is the sum of all charges for any applicable Additional Ratings shown in Section 1; and
- (e) is the Cost of Insurance Charge, as described below.

Monthly Deductions will first be taken from the Fixed Account followed by deductions from the most recently created Segment(s). If multiple Segments were created on the same day, deductions will be taken pro-rata from such Segments.

Cost of Insurance Charge

The rates for the Cost of Insurance Charge as of the Certificate Date are based on the sex, if applicable, Age, Risk Classification, Face Amount, Net Amount at Risk, applicable rider values and duration that the coverage has been in force for the Insured. For each increase in the Face Amount, the Rate Classification applicable to the increase will apply.

The Cost of Insurance calculation will reflect an adjustment for the Minimum Death Benefit.

The Cost of Insurance Charge for a specific Certificate Month is the charge for the Net Amount at Risk. The charge for the Net Amount at Risk is an amount equal to the per dollar cost of insurance rate for that month multiplied by the Net Amount at Risk, and such rates will be based on our expectations of future mortality, persistency, investment earnings, expense experience, capital and reserve requirements, and tax assumptions. The Maximum Monthly Rates at any Age are shown in Section 2 as a rate per \$1,000 of Net Amount at Risk. To determine the maximum rate per dollar, the rate shown must be divided by 1,000. Each Cost of Insurance Charge is deducted in advance of the applicable insurance coverage for which we are at risk.

We review our Cost of Insurance rates periodically, and may re-determine Cost of Insurance rates at such time on a basis that does not discriminate unfairly within any class of insureds. Any change in rates will be determined prospectively. We will not distribute past gains or recoup prior losses, if any, by changing the rates.

Net Amount at Risk

The Net Amount at Risk is the amount determined by subtracting (a) from the greater of (b) or (c) where:

- (a) is the Account Value at the end of the immediately preceding business day less all charges due on the Monthly Calculation Date;
- (b) if Death Benefit Option A is in effect, is the Face Amount; orif Death Benefit Option B is in effect, is the Face Amount plus the Account Value;
- (c) is the amount defined in (a) multiplied by the applicable Minimum Death Benefit Percentage shown in Section 2.

Persistency Bonus

We may include a Persistency Bonus for certificates that remain in force on and after the Persistency Bonus Start Date shown in Section 1 and meet certain Account Value criteria. Such criteria will be determined in a uniform, non-discriminatory basis. If there is a Persistency Bonus, it will be applied after the Persistency Bonus Start Date as segments of the Indexed Account(s) mature. The Persistency Bonus will be reflected as an increase to the Index Growth Rate of each segment of the Indexed Accounts, after it has been calculated as described in Section 1.

SECTION 10: Transfers

Transfers between the Fixed Account and the Indexed Account(s) may be automatic or by written request and are subject to the limitations described in this certificate.

Automatic Transfers

Transfers to the Indexed Account(s) resulting from a payment are called automatic transfers. Automatic transfers will be based on your latest instructions for premium allocation on file with us, if any. Any such instructions may be changed by written request.

Automatic transfers can only occur on a Transfer Date as specified in Section 1. For an automatic transfer resulting from a payment to be effective on a given Transfer Date, we reserve the right to require that the payment be received by us at least 5 business days prior to such transfer.

Transfers by Written Request

Transfers made by written request may consist of:

- (a) a one-time transfer from the Fixed Account to the Indexed Account(s); and/or
- (b) a reallocation among the Fixed Account and Indexed Account(s) upon Segment Maturity.

Transfers from the Fixed Account to the Indexed Account(s) can only occur on a Transfer Date as specified in Section 1. Transfers from the Indexed Accounts to the Fixed Account can only occur upon Segment Maturities.

Order of Processing Transfers

On any date, transfers between the Fixed Account and the Indexed Account(s) will be processed in the following order:

- (a) first, any automatic transfer resulting from a payment will occur if it is on a Transfer Date.
- (b) next, one-time transfers from the Fixed Account to the Indexed Account(s) will occur if it is on a Transfer Date.
- (c) finally, if you have requested a reallocation of maturing Segments, such transfers will occur as Segments of the Indexed Account(s) on their Segment Maturity date.

SECTION 11: Grace Period

This certificate and any riders will go into default if, on any Monthly Calculation Date, the required Monthly Deductions exceed the Net Account Value. A Grace Period of 61 days from the date the certificate goes into default will be allowed for the payment of additional premiums. Such additional premium payments must be sufficient to increase the Net Account Value on that Monthly Calculation Date to cover three Monthly Deductions.

At least 30 days prior to termination of coverage, we will send notice to your last known address, specifying the amount you must pay to bring the certificate out of default. If we have notice of a certificate assignment on file at our Main Administrative Office, we will also mail a copy of the notice of the amount due to the assignee on record. When payment is received, any Certificate Charges which are past due and unpaid will be immediately deducted from the Account Value. If the necessary additional premium payments have not been received by the end of the Grace Period, the certificate will terminate. Upon termination of the certificate, the remaining Net Surrender Value, if any, will be paid to the Owner. If the Insured dies during the Grace Period and while the certificate is in default, then we will deduct from the proceeds all Monthly Deductions due and unpaid as of the date of the Insured's death. Unless a rider provides otherwise, no riders will be in effect after the certificate terminates.

SECTION 12: Certificate Termination

This certificate will terminate automatically on the earliest of:

- 1. the date the Insured dies:
- 2. the date the Grace Period expires without the payment of sufficient premium as provided in Section 11; or
- 3. the date the certificate is surrendered for its Net Surrender Value.

SECTION 13: Reinstatement

If this certificate terminates in accordance with the Grace Period provision, you may reinstate this certificate while the Insured is alive within three years from the date the certificate goes into default, as specified in Section 11. The certificate cannot be reinstated if it has been surrendered for its Net Surrender Value. It also cannot be reinstated if the date of reinstatement is on or after the Age 121 Anniversary. We will not approve a request for reinstatement until we receive at our Main Administrative Office all of the following:

- 1. a written request for reinstatement;
- 2. evidence of insurability satisfactory to us;
- 3. payment or reinstatement of any Debt as of the date of termination, if applicable; and
- 4. payment of the Reinstatement Premium. The Reinstatement Premium equals the amount that was required to bring the certificate out of default immediately prior to termination, plus three Monthly Deductions.

Requirements (2) through (4) must be satisfied within 60 days after the date we receive a written request for reinstatement.

If we approve your request,

- 1. the reinstatement date will be the Monthly Calculation Date following the date we receive the required payment at our Main Administrative Office;
- 2. any Surrender Charge will be reinstated to the amount it was at the date of default;
- 3. the remaining Surrender Charge Schedule, if any, will be the same as on the date of default;
- 4. the Account Value on the date of reinstatement, prior to the crediting of any Net Premium paid on the reinstatement, will be equal to the Account Value on the date the certificate terminated;
- 5. any payments received will be applied to the Fixed Account.

SECTION 14: Loans

While this certificate is in force, and sufficient loan value is available, a loan may be obtained by written request. Each loan must be for at least the Minimum Loan Amount shown in Section 1 unless the loans are to pay premiums on another certificate issued by us. To obtain a loan, we may require a loan agreement from you, since the certificate is the only security for the loan. We may defer loans as provided by law or as provided in Section 25. Loans may not be made if the certificate is in the Grace Period as described in Section 11.

Maximum Loan Value

The Maximum Loan Value is as shown in Section 1.

Available Loan Value

The available loan value on any date is an amount equal to the Maximum Loan Value less any Debt.

Loan Interest Options

There are two Loan Interest Options available under this certificate – the Fixed Loan Interest Option and the Variable Loan Interest Option. You choose the Loan Interest Option at the time of your request for a loan, subject to availability as shown in Section 1. However, if your certificate has an outstanding loan at the time of your request for an additional loan, the new loan(s) must have the same Loan Interest Option as your outstanding loan.

Fixed Loan Interest Option

When this option is chosen, the loan amount is deducted from the Fixed and/or Indexed Accounts and applied to the Loaned Account to secure the loan. The loan amount will first be deducted from the Fixed Account, and then from the most recently created Segment of the Indexed Account(s). If multiple Segments were created on the same day, loans will be taken pro-rata from such Segments.

Loan interest will accrue on a daily basis from the date of the loan, and is payable in arrears on each Certificate Anniversary and on the date the loan is settled. Loans will bear interest at a rate not to exceed the Fixed Certificate Loan Interest Rate(s) shown in Section 1. On each Certificate Anniversary, if the amount in the Loaned Account exceeds the Debt, the excess will be transferred from the Loaned Account to the Fixed Account. If the Debt exceeds the amount in the Loaned Account, the excess will be deducted from the Fixed Account, and the Indexed Account(s) in the same manner described above, and transferred to the Loaned Account.

You may repay the Debt in whole or in part at any time prior to the death of the Insured and while the certificate is in force. Upon repayment, an amount equal to the portion of any loan repaid, but not more than the amount in the Loaned Account, will be transferred from the Loaned Account to the Fixed Account. Subject to any rider, endorsement, or other provisions, while a loan exists, we will treat any amounts you pay as premiums, unless you request in writing that they be treated as loan repayments.

Variable Loan Interest Option

When this option is chosen, loan interest will accrue on a daily basis from the date of the loan, and is payable in arrears on each Certificate Anniversary and on the date the loan is settled.

Loans will bear interest at such rate or rates as established by us for any period during which loans are outstanding. On each Certificate Anniversary, We will set the rate that will apply during the next Certificate Year. Such rate will be effective at the beginning of that year and will apply to both new and any outstanding loans under the Variable Loan Interest Option of this certificate.

The maximum effective annual loan interest rate we may establish will not exceed the higher of:

- (a) the published monthly average (Moody's Corporate Bond Average Monthly Average Corporate as published by Moody's Investors Service, Inc., or its successor) for the calendar month ending two months prior to the date the rate is determined; or
- (b) The Fixed Account Guaranteed Minimum Interest Rate shown in Section 1, plus 3% per annum.

If the maximum limit for a Certificate year is at least ½% higher than the rate in effect for the previous Certificate Year, we may increase the rate to not more than that limit.

If the maximum limit for a Certificate year is at least ½% lower than the rate in effect for the previous Certificate Year, we must decrease the rate to not more than that limit.

If the Moody's Corporate Bond Average is no longer published, a substantially similar average, issued by or acceptable to the Insurance Department of the state where this certificate was delivered will be substituted.

You may repay the Debt in whole or in part at any time prior to the death of the Insured and while the certificate is in force. Subject to any rider, endorsement, or other provisions, while a loan exists, we will treat any amounts you pay as premiums, unless you request in writing that they be treated as loan repayments.

SECTION 15: Surrenders and Withdrawals

Surrender of the Certificate

You may surrender this certificate upon written request for its Net Surrender Value at any time prior to the death of the Insured and while this certificate is in force. We will determine the Net Surrender Value as of the end of the business day on which we have received at our Main Administrative Office your written request for surrender of the certificate. After we receive your written request to surrender the certificate, no insurance will be in force.

Withdrawals

Once per Certificate Month, after the first Certificate Year and while the Insured is living, you may request a withdrawal of part of the Net Surrender Value, if available. Withdrawals are subject to the following conditions:

- (a) each withdrawal must be for at least the Minimum Withdrawal Amount shown in Section 1;
- (b) after the withdrawal, the remaining Net Surrender Value must be greater than zero;
- (c) a withdrawal will not be permitted which would reduce the initial Coverage Layer below the Minimum Initial Coverage Layer Face Amount shown in Section 1.

We will process the withdrawal, thereby reducing the Account Value, as of the end of the business day on which we receive your written request.

When a withdrawal is made, the Account Value will be reduced by the sum of the following:

- 1. the withdrawal amount paid,
- 2. a pro-rata Surrender Charge based on the Certificate Year and amount the Face Amount decreases as a result of the withdrawal, and
- 3. a Withdrawal Fee, not to exceed that shown in Section 1.

The total amount deducted upon withdrawal will first reduce the value of the Fixed Account and then the most recently created Segment(s). If multiple Segments were created on the same day, the reduction will be pro-rata from such Segments.

If Death Benefit Option A is in effect on the date of the withdrawal, such withdrawal will reduce the Face Amount, dollar for dollar. If, however, the Death Benefit in effect on the date of the withdrawal is equal to the Minimum Death Benefit, withdrawals on such day will first reduce the Death Benefit by the amount withdrawn multiplied by the applicable Minimum Death Benefit Percentage until the Death Benefit is equal to the Face Amount. Such excess withdrawal amount will then reduce the Face Amount dollar for dollar.

Any reduction in Face Amount as a result of a withdrawal will be implemented by first reducing the additional Coverage Layers, if any, in the reverse order that they were added, followed by the initial Coverage Layer.

If Death Benefit Option B is in effect at the time of the withdrawal, the Face Amount does not change.

Your Death Benefit will continue to be determined in accordance with Sections 7 and 8 based upon the revised Face Amount.

Any benefits provided are not less than that required by law of the state where this certificate was delivered. We may defer payment of surrender values as provided by law or as provided in Section 25.

SECTION 16: Basis of Computations

All of the values under this certificate are equal to or more than the minimums required on the Certificate Date by the state in which this certificate was delivered or issued for delivery. The method of computation of the values under this certificate has been filed as may be required with the Insurance Department of the state in which this certificate was delivered or issued for delivery. For further details please see Section 2.

SECTION 17: Owner(s) and Beneficiary(ies)

The Insured is the owner of this certificate, unless otherwise provided in the application or if ownership is changed by later transfer of ownership. If, however, you are offered consideration by a third party to transfer ownership of your certificate or any interest in your certificate including a collateral or absolute assignment to such third party, no transfer of ownership shall take effect unless we or one of our affiliated companies first have the right to also offer consideration for your certificate. We will require information satisfactory to us that is necessary for us to determine the amount of such consideration we will offer for your certificate.

While the Insured is living, the owner may exercise all rights provided by this certificate or allowed by us. Consent of any beneficiary not irrevocably named or any contingent owner is not required. If there is no surviving Beneficiary upon the death of the Insured, you will be the Beneficiary, but if you were the Insured, your estate will be the Beneficiary.

Unless otherwise stated in the application or as later changed, any Death Proceeds that become payable will be paid in equal shares to such beneficiaries living at the death of the Insured. Payments will be made successively in the following order:

- (a) Primary beneficiaries;
- (b) Contingent beneficiaries, if any, provided no primary beneficiary is living at the death of the Insured;
- (c) you or your executor or administrator, provided no primary or contingent beneficiary is living at the death of your insured, or in the absence of a beneficiary designation.

Unless otherwise stated, the relationship of a beneficiary is the relationship to the Insured. You may change the beneficiary by written notice filed with us at our Main Administrative Office. When we receive it, the change will take effect as of the date it was signed by you. However, the change will be subject to any payments made or actions taken by us before we received the notice at our Main Administrative Office.

SECTION 18: Assignment

Except as otherwise provided in this certificate, you may, by written notice, assign any interest in this certificate without the consent of any person other than an irrevocable Beneficiary. The assignment or a certified copy of it must be filed with us at our Main Administrative Office. When filed, it will bind us as of the date of the assignment, subject to any action taken by us before such filing. We shall not be responsible for the validity or sufficiency of any assignment. The interest of the assignee shall be prior to the interest of any beneficiary not irrevocably named or any contingent owner. An assignee cannot change the beneficiary, owner, or contingent owner.

SECTION 19: Misstatements

If the age or sex of the Insured has been misstated, we will adjust the Face Amount, and every other benefit to that which would have been purchased at the correct age or sex by the most recent Cost of Insurance charge deducted under Section 9.

SECTION 20: Suicide Exclusion

If the Insured, whether sane or insane, dies by suicide within two years from the Issue Date, or within two years from any reinstatement of the certificate, and while the certificate is in force, our liability shall be limited to an amount equal to the premiums paid on this certificate less any Debt owed us and less any withdrawals.

If the Insured, whether sane or insane, dies by suicide within two years from the date of the addition of a Coverage Layer, and while the certificate is in force, our liability for that increase will not include the amount of such Coverage Layer but will include a pro-rata portion of the premiums paid applicable to the Coverage Layer.

SECTION 21: Incontestability

This certificate shall be incontestable after it has been in force during the Insured's lifetime for two years from the Issue Date, except for fraud or any provision for reinstatement or certificate change requiring evidence of insurability. In the case of reinstatement or any certificate change requiring evidence of insurability, the incontestable period shall be two years from the effective date of such reinstatement or certificate change. Any premium payment which we accept subject to insurability, any increase in the Death Benefit resulting from such payment and any increase in Death Benefit that is subject to evidence of insurability, shall be considered a certificate change for purposes of this Section.

While insurance is contestable, we may either rescind the insurance or deny a claim on the basis of:

- a misstatement in the application or supplemental application for this certificate or any Face Amount increase; or
- 2. a misstatement in the reinstatement application if there has been a reinstatement of this certificate.

If we contest the validity of all or a portion of the Face Amount provided under this certificate, the amount we pay with respect to the contested amount will be limited to the higher of a return of any paid premium required by us for the contested Face Amount or the sum of any Monthly Deductions made under this certificate for the contested Face Amount.

SECTION 22: The Entire Contract

The written application for the certificate is attached at issue. This certificate, including the Schedule Pages (and any supplements or changes thereto), any riders, amendments, or endorsements to it, and the application for it (and any supplemental applications) constitute the entire contract between you and us. However, additional written requests or applications for certificate changes or acceptance of excess payment may be submitted to us after issue and such additional requests may become part of the certificate.

We rely on all statements made by or for the Insured in the written application. Each statement made in an application will, in the absence of fraud, be deemed a representation and not a warranty. No statement will be used to void this certificate or in defense of a claim under this certificate unless:

- 1. it is contained in the application or in a supplemental application; and
- 2. a copy of that application is attached to this certificate when issued or made a part of this certificate when changes become effective.

Any change in the provisions of the certificate, including modifying the certificate, waiving any of its conditions, or making an agreement for the Company, to be in effect, must be in writing and signed by one of our executive officers and countersigned by our registrar or one of our executive officers. We have the right to correct any clerical errors in this certificate, or in our administration of the certificate.

We reserve the right to make any change to the provisions of this certificate to comply with, or give you the benefit of, any federal or state statute, rule or regulation, including but not limited to requirements for life insurance certificates under the Code or of any state. We will provide you with a copy of any such change, and file such a change with the insurance supervisory official of the state in which the certificate is delivered.

SECTION 23: Annual Statement

Within 30 days after each Certificate Anniversary, we will send you, without charge, a report for each Certificate Year which includes:

- 1. the current Account Value, Death Benefit, Face Amount and Surrender Value;
- 2. any withdrawals, premiums paid, interest credited and charges made during the year;
- 3. any outstanding loans and new loans and loan repayments made during the year; and
- 4. any other information required by the insurance supervisory official of the state in which this certificate was delivered.

You have the right to request an illustrative report at any other time. We may charge a reasonable fee, not to exceed \$50, for the report.

We will provide you, on written request, a projection of illustrative future benefits and values under your certificate. We will provide one report annually without charge. For additional reports you request, we have the right to charge a reasonable service fee, not to exceed \$50. We may limit the number of such projections in any Certificate Year.

SECTION 24: Claims of Creditors

The proceeds and any income payments under this certificate shall not be subject to the claims of creditors and shall be exempt from legal process, levy or attachment to the extent allowed by law. These proceeds and payments may not be assigned or withdrawn before becoming payable without our agreement.

SECTION 25: Right to Defer Payment of Benefits

We reserve the right to defer payment of Net Surrender Values, withdrawals, and certificate loans, for up to six months, except when used to make a premium payment.



Flexible Premium Universal Life Insurance Certificate with Indexed Feature
Adjustable Death Benefit payable at death of Insured as described herein
Nonparticipating – not eligible for dividends
Benefits, premiums, and the Risk Classification are shown in Section 1

The Account Value will depend on amounts credited to the Fixed Account and the Indexed Accounts. The Account Value may increase based on the index calculation described in the Indexed Account(s) you selected. While the value for each Indexed Account is affected by the value of an outside index, the certificate does not directly participate in any stock, bond or equity investment.

SECTION 1: SCHEDULE PAGES

CERTIFICATE NUMBER: [9730000]

Insured: [John M. Phoenix]

Age at Certificate Date: [35]

Sex: [Male]

Risk Classification: [Preferred]

Additional Ratings: [not applicable]

Owner, Beneficiary: As designated in the application or subsequently changed

Certificate Date: [October 1, 2008] Issue Date: [October 1, 2008]

Death Benefit Option: [Option A]

Life Insurance Qualification Test: [Guideline Premium Test]

Face Amount: \$ [500,000]

Premiums

Premium Mode: [Annual]

Planned Premium: \$ [2,700.00 per year]

Initial Premium Allocation Percentages

Fixed Account [100.00%]
[Indexed Account A – Annual Point-to-Point with Cap] [000.00%]
[Indexed Account B – Annual Point-to-Point with Participation Rate] [000.00%]

Notice: The actual premiums paid will affect the Account Value, the duration of insurance coverage, and the amount of Death Benefit as described in Section 7. **Even if the Planned Premiums shown above are paid as scheduled, they may not be sufficient to continue the certificate in force until the death of the Insured.** The certificate will continue in force until the death of the Insured only if on each Monthly Calculation Date the Net Account Value is at least equal to all due and unpaid Monthly Deductions subject to the Grace Period section.

SECTION 1: SCHEDULE PAGES (continued)

CERTIFICATE NUMBER: [9730000]

[Indexed Account A – Annual Point-to-Point with Cap (the values below apply only to the Annual Point-to-Point with Cap Indexed Account)

Index [S&P 500^{®*}]

Guaranteed Minimum Growth Cap [4.00%]

Transfer Date [The eighteenth day of each Certificate Month.]

Transfer Dates will occur at least once per calendar

quarter.

Segment Term [1 Year]
Guaranteed Growth Floor [0%]

Each Segment of Indexed Account A earns Index Credits on each Segment Anniversary based upon the performance of the Index over the Segment Term, but not greater than the Growth Cap for that Segment. In no event will the Index Growth Rate be less than the Guaranteed Growth Floor. For additional information regarding Segments, please see Section 9.

The **Growth Cap** is the maximum percentage increase in a Segment Term. The Growth Cap is used in calculating the Index Credit for each Segment and is the limit on the amount of the Index Growth Rate for that Segment Year. For each Segment, the Growth Cap for a specific Segment Year is guaranteed to be the Growth Cap in effect at the beginning of that Segment Year. Subsequent Growth Caps may be higher or lower than the previous Growth Cap but in no event lower than the Guaranteed Minimum Growth Cap shown above.

On each Segment Anniversary an Index Growth Rate is calculated as (a) divided by (b) minus 1, but not greater than (c) and not less than (d), where

- (a) = the Index Value on the Segment Anniversary
- (b) = the Index Value on the Segment Date
- (c) = the Growth Cap
- (d) = the Guaranteed Growth Floor

Any applicable Persistency Bonus will be added to the Index Growth Rate. For more information regarding the Persistency Bonus, please see Section 9.

On each Segment Anniversary, the Index Credit will be calculated as (a) multiplied by (b), where

- (a) = the Index Growth Rate calculated for that Segment
- (b) = the average Segment value for that Segment as of the end of each Segment Month during the preceding Segment Year]
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SECTION 1: SCHEDULE PAGES (continued)

CERTIFICATE NUMBER: [9730000]

[Indexed Account B – Annual Point-to-Point with Participation Rate (the values below apply only to the Annual Point-to-Point with Participation Rate Indexed Account)

Index [S&P 500^{®*}]

Guaranteed Minimum Participation Rate [25%]

Transfer Date [The eighteenth day of each Certificate Month.]

Transfer Dates will occur at least once per calendar

quarter.

Segment Term [1 Year]

Guaranteed Growth Floor [0%]

Each Segment of Indexed Account B earns Index Credits on each Segment Anniversary based upon the performance of the Index over the Segment Term, multiplied by the Participation Rate for that Segment. In no event will the Index Growth Rate be less than the Guaranteed Growth Floor. For additional information regarding Segments, please see Section 9.

The **Participation Rate** is a factor used in calculating the Index Growth Rate and Index Credit for each Segment. We will determine in advance the Participation Rate applicable to each Segment. For each Segment, the Participation Rate for a specific Segment Year is guaranteed to be the Participation Rate in effect at the beginning of that Segment Year. Subsequent Participation Rates may be higher or lower than the previous Participation Rate but in no event lower than the **Guaranteed Minimum Participation Rate** shown above.

On each Segment Anniversary an Index Growth Rate is calculated as [(a) divided by (b) minus 1] multiplied by (c) but not less than (d).

- (a) = the Index Value on the Segment Anniversary
- (b) = the Index Value on the Segment Date
- (c) = the Participation Rate
- (d) = the Guaranteed Growth Floor

Any applicable Persistency Bonus will be added to the Index Growth Rate. For more information regarding the Persistency Bonus, please see Section 9.

On each Segment Anniversary, the Index Credit will be calculated as (a) multiplied by (b), where

- (a) = the Index Growth Rate calculated for that Segment
- (b) = the average Segment value for that Segment as of the end of each Segment Month during the preceding Segment Year]
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CERTIFICATE NUMBER: [9730000]

Guaranteed Certificate Charges

Deductions from Premium Payments

Premium Expense

Charge: [7%] of premium paid in all certificate years.

Monthly Deductions (the following charges are deducted monthly from the Account Value on each Monthly

Calculation Date)

Administrative Charge: [\$7.00]

> **Cost of Insurance** Determined in accordance with Section 9. Maximum monthly rates per Charge:

\$1,000 of Net Amount at Risk are shown in Section 2.

Coverage Charge: [\$140.92] per month for the first 120 Certificate Months

[Rider Charges: As hereinafter described in this Section 1 under Rider Information]

Other Deductions

[\$25.00] per withdrawal Withdrawal Fee:

Surrender Charge:

CERTIF ICATE YEAR	SURRENDER CHARGE
[1	\$9,151
2	\$9,078
3	\$9,002
4	\$8,922
5	\$8,840
6	\$8,754
7	\$8,666
8	\$8,574
9	\$8,479
10	\$8,381
11+	\$01

CERTIFICATE NUMBER: [9730000]

[Rider Information

<u>Rider</u> <u>Description</u>	Rider Issue <u>Date</u>	<u>Benefit</u> <u>Amount</u>	Rider Expiry Date	Rider Charge
08ITR2-C Increasing Term Rider	10/1/2008	\$0	None	See Rider
08LTR2-C -Level Term Rider	10/1/2008	\$250,000	None	See Rider
08ASVR-C – Alternate Surrender Value Rider	10/1/2008	Not Applicable	10/1/2012	\$18.28 per Certificate Month
06NLGR-C - No Lapse Guarantee Rider	10/1/2008	Not Applicable	10/1/2028	None
06OLR-C - Overloan Protection Rider	10/1/2008	Not Applicable	None	[3.5%] of Account Value upon exercise
07UE-C – Certificate Endorsement	10/1/2008	Not Applicable	None	None
07DPR-C - Disability Benefit Rider	10/1/2008	\$2,000	See Rider	\$57.00 per Certificate Month
06LPOR-C – LifePlan Options Rider	10/1/2008	Not Applicable	None	None
08WSCR-C – Waiver of Surrender Charge Rider	10/1/2008	Not Applicable	See Rider	\$19.00 per Certificate Month
08ECOR-C – Early Crediting Option Rider	10/1/2008	See Rider	None	None]

CERTIFICATE NUMBER: [9730000]

Table of Values

Refer to your certificate provisions for details on the terms and values shown in this table.

Minimum Initial Coverage Layer

Face Amount [\$100,000]

Minimum Face Amount Decrease [\$25,000]
Minimum Face Amount Increase [\$25,000]

Fixed Account Guaranteed Minimum Interest Rate [1%]

Fixed Certificate Loan Interest Rate [2%]
Fixed Certificate Loan Interest Credited Rate 1%

Loan Interest Option(s) [Fixed Loan Interest Option]

[Variable Loan Interest Option]

Minimum Premium Payment [\$25]

Maximum Annual Premium [\$1,000,000]

Minimum Withdrawal Amount [\$500]
Minimum Loan Amount [\$500]

Maximum Loan Value [100%] of the Surrender Value

Persistency Bonus Start Date [Certificate Year 11]

7-Pay Premium [\$100,000]

[Guideline Single Premium [\$69,279]]
[Guideline Level Premium [\$6,131]]

CERTIFICATE NUMBER: [9730000]

[Coverage Layer Information

Coverage Layer	Coverage Layer	Coverage Layer Risk	Coverage Charge *
Effective Date	Face Amount	<u>Classification</u>	
[10/1/2013]	[\$100,000]	[Preferred]	[\$32.58] per month for 120 Certificate Months

Coverage Layer Surrender Charge Table:

YEAR**	SURRENDER CHARGE
[1	\$2,089
2	\$2,067
3	\$2,045
4	\$2,023
5	\$2,000
6	\$1,976
7	\$1,951
8	\$1,925
9	\$1,898
10	\$1,871
11+	\$01

^{*} A separate Coverage Charge will apply to each new Coverage Layer added. The charge will begin on the Coverage Layer Effective Date and continue for the number of Certificate Months indicated above.

^{**}A separate Surrender Charge will apply to each new Coverage Layer added. The charge will begin on the Coverage Layer Effective Date and continue for the number of Years indicated in the Coverage Layer Surrender Charge Table.

SECTION 2: TABLE OF RATES

CERTIFICATE NUMBER: [9730000]

MINIMUM DEATH BENEFIT PERCENTAGES & MAXIMUM MONTHLY COST OF INSURANCE RATE TABLE

Attained Age	Minimum Death Benefit Percentage	Maximum Monthly Rates per 1,000 of Net Amount at Risk	Attained Age	Minimum Death Benefit Percentage	Maximum Monthly Rates per 1,000 of Net Amount at Risk
[35	250%	0.1033	68	117%	1.8950
36	250%	0.1091	69	116%	2.0575
37	250%	0.1158	70	115%	2.2450
38	250%	0.1241	71	113%	2.4758
39	250%	0.1325	72	111%	2.7450
40	250%	0.1433	73	109%	3.0266
41	243%	0.1558	73 74	107%	3.3300
42	236%	0.1708	75	105%	3.6625
43	229%	0.1891	76	105%	4.0366
44	222%	0.2100	77	105%	4.4725
45	215%	0.2308	78	105%	4.9766
46	209%	0.2525	79	105%	5.5400
47	203%	0.2708	80	105%	6.1683
48	197%	0.2850	81	105%	6.8500
49	191%	0.3033	82	105%	7.5683
50	185%	0.3258	83	105%	8.3516
51	178%	0.3550	84	105%	9.2241
52	171%	0.3916	85	105%	10.1966
53	164%	0.4341	86	105%	11.2641
54	157%	0.4858	87	105%	12.4158
04	107 70	0.4000	O,	10070	12.4100
55	150%	0.5433	88	105%	13.6383
56	146%	0.6050	89	105%	14.9191
57	142%	0.6625	90	105%	16.1900
58	138%	0.7191	91	104%	17.4391
59	134%	0.7850	92	103%	18.7450
60	130%	0.8666	93	102%	20.1216
61	128%	0.9658	94	101%	21.5716
62	126%	1.0816	95	100%	23.0100
63	124%	1.2058	96	100%	24.4125
64	122%	1.3366	97	100%	25.9050
.	/0		3 ,	. 30 /0	20.0000
65	120%	1.4708	98	100%	27.4958
66	119%	1.6058	99	100%	29.1933
67	118%	1.7466	100	100%	30.8133

Basis of Calculations: 2001 Commissioners Standard Ordinary Ultimate Mortality Smoker Composite Table (Age Last Birthday) for the Insured's sex and Age, and 0% effective annual interest rate.

If this certificate is issued on a unisex basis, we will use the 2001 Commissioners' Standard Ordinary Mortality Smoker Composite 80% Male Table (Age Last Birthday) for the Insured's Age, and 0% effective annual interest rate. If this certificate is issued on a unisex basis any reference to the Insured's sex in this certificate is deleted.

The Maximum Monthly Cost of Insurance Rates shown above do not apply to substandard risks. Higher Maximum Monthly Cost of Insurance Rates will apply to insureds who are classified as substandard.

SECTION 2: TABLE OF RATES

CERTIFICATE NUMBER: [9730000]

$\frac{ \text{MINIMUM DEATH BENEFIT PERCENTAGES \& MAXIMUM MONTHLY COST OF INSURANCE RATE}{ \underline{\mathsf{TABLE}}}$

	Minimum Death	Maximum Monthly		Minimum Death	Maximum Monthly
<u>Attained</u>	<u>Benefit</u>	Rates per 1,000 of	<u>Attained</u>	<u>Benefit</u>	Rates per 1,000 of
<u>Age</u>	<u>Percentage</u>	Net Amount at Risk	<u>Age</u>	<u>Percentage</u>	Net Amount at Risk
101	100%	32.2466	111	100%	52.4900
102	100%	33.7708	112	100%	55.2391
103	100%	35.3916	113	100%	58.1483
104	100%	37.1125	114	100%	61.2233
105	100%	38.9408	115	100%	64.4716
106	100%	40.8808	116	100%	67.8983
107	100%	42.9400	117	100%	71.5125
108	100%	45.1241	118	100%	75.3175
109	100%	47.4391	119	100%	79.3058
110	100%	49.8916	120	100%	83.3333
			121+	100%	0.0000]

Basis of Calculations: 2001 Commissioners Standard Ordinary Ultimate Mortality Smoker Composite Table (Age Last Birthday) for the insured's sex and Age, and 0% effective annual interest rate.

If this certificate is issued on a unisex basis, we will use the 2001 Commissioners' Standard Ordinary Mortality Smoker Composite 80% Male Table (Age Last Birthday) for the Insured's Age, and 0% effective annual interest rate. If this certificate is issued on a unisex basis any reference to the insured's sex in this certificate is deleted.

The Maximum Monthly Cost of Insurance Rates shown above do not apply to substandard risks. Higher Maximum Monthly Cost of Insurance Rates will apply to insureds who are classified as substandard.



PHL VARIABLE INSURANCE COMPANY

A Stock Company

LEVEL TERM RIDER

This rider is a part of the certificate to which it is attached in consideration of the application and the Rider Charge as shown on the Schedule Pages of the certificate. This rider is effective on the Rider Issue Date. Except as stated in this rider, it is subject to all of the provisions of the certificate.

RIDER SPECIFICATIONS

Certificate Number: [9730000]

Insured(s): [John M. Doe]

Rider Issue Date: [October 1, 2008]

Level Term Amount: [\$500,000]

Maximum Level Term Coverage Charge: [\$140.92] per month

Maximum Level Term Cost of Insurance Charge: Maximum monthly rates per \$1,000 of Net Amount at

Risk are shown in [Section 2] of the certificate.

*Level Term Surrender Charge Table:

CERTIFICATE YEAR	LEVEL TERM SURRENDER <u>CHARGE</u>
[1	\$9,151
2	\$9,078
3	\$9,002
4	\$8,922
5	\$8,840
6	\$8,754
7	\$8,666
8	\$8,574
9	\$8,479
10	\$8,381
11	\$8,281
12	\$8,177
13	\$8,069
14	\$7,957
15	\$7,841
16+	\$0]

^{*}This Level Term Surrender Charge Table applies to the Level Term Amount shown in the Rider Specifications.

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Rider Benefit

This optional benefit rider provides an additional insurance amount which is level term life insurance. On receiving due proof of death and while this benefit is in force, we will pay the Level Term Amount, shown in the Rider Specifications, to the same beneficiary and in the same manner as the proceeds payable under your certificate.

Reduction of the Face Amount

If you request a reduction in the Face Amount or if there is a reduction in the Face Amount as the result of a Death Benefit Option change, the reduction will be implemented by first reducing any rider amount, followed by the additional Coverage Layers, if any, in the reverse order that they were added, followed by the initial Coverage Layer. Any such decrease will be effective on the Monthly Calculation Date following our receipt of your request.

Increase of the Face Amount

If there is an increase in the Face Amount as a result of a change in Death Benefit Option, the increase will be implemented by increasing the Level Term Amount.

Monthly Deductions

The Monthly Deduction for this rider for any Certificate Month that will be deducted from your Account Value, consists of the Level Term Coverage Charge and the Cost of Insurance charge as described below. The Level Term Coverage Charge will not exceed the Maximum Level Term Coverage Charge shown in the Rider Specifications.

Cost of Insurance

The Cost of Insurance Charge as of the Rider Issue Date are based on the sex, if applicable, Age, Risk Classification, Face Amount, Level Term Amount, Net Amount at Risk, applicable rider values and duration that the coverage has been in force for the Insured. For each increase in the Face Amount, the Rate Classification applicable to the increase will apply.

We will review our Cost of Insurance rates for this rider on the same basis and frequency as we do for the cost of insurance rates for the certificate to which it is attached. The rates for the Cost of Insurance Charge will never exceed the Maximum Level Term Cost of Insurance Charge in the Rider Specifications.

Misstatements

If the Age or sex of the Insured has been misstated, we will adjust the Level Term Amount to that which would have been purchased at the correct Age or sex by the most recent Cost of Insurance Charge.

Suicide Exclusion

If the Insured, whether sane or insane, dies by suicide within two years from the Rider Issue Date (or within two years from any reinstatement of this rider) and while the rider is in force, our liability shall be limited to the Monthly Deductions made for this rider.

Incontestability

This rider shall be incontestable after it has been in force during the Insured's lifetime for two years from the Rider Issue Date, except for fraud or any provision for reinstatement or rider change requiring evidence of insurability. In the case of reinstatement the incontestable period shall be two years from the effective date of such reinstatement.

While insurance is contestable, we may either rescind the insurance or deny a claim on the basis of:

- 1. a misstatement in the application or supplemental application for the certificate; or
- 2. a misstatement in the reinstatement application if there has been a reinstatement of this rider.

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Withdrawals

When a withdrawal is made from the certificate, the Account Value will be reduced by the sum of the following:

- 1. the withdrawal amount paid.
- 2. a pro-rata Surrender Charge based on the Certificate Year and the amount of the Level Term Face Amount decreases as a result of the withdrawal.
- 3. a Withdrawal Fee, not to exceed that shown on the Schedule Pages of the certificate.

Any reduction in Face Amount as a result of a withdrawal will be implemented by first reducing any rider term amount, followed by the additional Coverage Layers, if any, in the reverse order that they were added, followed by the initial Coverage Layer.

Reinstatement

If the certificate terminates in accordance with the Grace Period provision in the certificate, and it is reinstated in accordance with the reinstatement provision of the certificate, you may reinstate this rider at that same time. The Level Term Amount of this rider once it is reinstated will be equal to the Level Term Amount of this rider on the date of termination.

Monthly Rider Charge

The monthly charge for coverage under this rider is included in and part of the monthly deduction for the certificate. It is deducted on each Monthly Calculation Date until coverage under this rider terminates.

No Lapse Guarantee

If a No Lapse Guarantee is included with your certificate it will apply to this benefit.

Termination of this Rider

This rider and all rights provided under it will terminate upon the earliest of the following dates:

- 1. the date we receive your written request to cancel this rider;
- 2. the date the decrease in the Face Amount of the certificate reduces the Level Term Amount to zero; and

I John H. Been

3. the date the certificate terminates.

PHL Variable Insurance Company

[Secretary]

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PHL VARIABLE INSURANCE COMPANY

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INCREASING TERM RIDER

This rider is a part of the certificate to which it is attached in consideration of the application and the Monthly Charge for this rider as shown on the Schedule Pages of the certificate. This rider provides an increasing term insurance benefit. Except as stated in this rider, it is subject to all of the provisions contained in the certificate.

RIDER SPECIFICATIONS

Certificate Number: [9730000]

Insured: [John M. Doe]

Rider Issue Date: [October 1, 2008]

Initial Rider Insurance Amount: [\$0]

Increase Factor: [5%]

[Annual Accumulation Rate: 0.00%]

Maximum Increase Amount: [\$ 5,000,000]

Insurance Increase Expiry Date: [October 1, 2023]

Rider Expiry Date: [None]

DEFINITIONS

Rider Anniversary

The rider anniversary means the same day and month of each year as the Rider Issue Date.

Rider Year

Rider years shall be measured from the Rider Issue Date.

Consumer Price Index

The Consumer Price Index means the Consumer Price Index for All Urban Consumers published by the Bureau of Labor Statistics of the United States Department of Labor. If the publication of the Consumer Price Index for All Urban Consumers is transferred to some other agency of the United States Government, the definition of the Consumer Price Index shall be changed to refer to such new agency. If the Consumer Price Index for All Urban Consumers is altered but is still in our opinion appropriate for this rider, it shall be used. If it is no longer published or is altered so that in our opinion it is no longer appropriate for this rider, the Current Ratio will remain constant at the latest computable value for the remaining time this rider is in force. However, if it can be adjusted so that in our opinion it becomes appropriate for this rider, the adjusted index shall be used.

Consumer Price Index Current Ratio

The Consumer Price Index Current Ratio for any Rider Year is equal to:

- a) The Current Factor for that Rider Year less the Base Factor; divided by
- b) The Base Factor

However, the Current Ratio shall not exceed 200% for any Rider Year.

The Base Factor is the Consumer Price Index for the month 4 months before the month in which this rider is issued.

The Current Factor for any Rider Year is the smaller of:

- The Consumer Price Index for the month 4 months before the month in which the Rider Year begins;
 or
- b) 125% of the Current Factor for the prior Rider Year.

Furthermore, the Current Factor for a given Rider Year will not be less than the Current Factor for any prior Rider Year.

Total Rider Insurance Amount

The Total Rider Insurance Amount is equal to the Initial Rider Insurance Amount plus any insurance increases.

GENERAL

Rider Death Benefit

Upon receipt of due proof at our Main Administrative Office that the Insured died while this rider is in effect, we will pay the Rider Death Benefit, as described below, to the beneficiary of the certificate. In no event will the Rider Death Benefit be less than zero.

The Rider Death Benefit is equal to the Total Rider Insurance Amount minus the excess, if any, of the certificate's Minimum Death Benefit, as described in the certificate, over the certificate's total Face Amount.

After the Age 121 Anniversary, the Rider Death Benefit is equal to the Total Rider Insurance Amount minus the excess, if any, of the Account Value over the certificate's Total Face Amount.

Suicide Exclusion

If the Insured, whether sane or insane, dies by suicide within two years from the Rider Issue Date (or within two years from any reinstatement of this rider) and while the rider is in force, our liability shall be limited to the Monthly Charges made for this rider.

If the Insured, whether sane or insane, dies by suicide within two years from any increase in Total Rider Insurance Amount, applied for by application, the increase in Total Rider Insurance Amount of this rider will cease and become void. The amount we pay is limited to the Monthly Charges made under this rider for the increase amount of coverage.

Incontestability

This rider shall be incontestable after it has been in force during the Insured's lifetime for two years from the Rider Issue Date except for fraud, or any provision for reinstatement or rider change requiring evidence of insurability. In the case of reinstatement or increases in Total Rider Insurance Amount, applied for by application and requiring evidence of insurability, the incontestable period shall be two years from the effective date of such reinstatement or increase. Any increase in the Total Rider Insurance Amount subject to evidence of insurability, shall be considered a change for purposes of this Section.

While insurance is contestable, we may either rescind the insurance or deny a claim on the basis of:

- a misstatement in the application or supplemental application for the certificate or any Total Rider Insurance Amount increase; or
- 2. a misstatement in the reinstatement application if there has been a reinstatement of this rider.

If we contest the validity of all or a portion of the Total Rider Insurance Amount provided under this rider, the amount we pay with respect to the contested amount will be limited to the sum of any Monthly Charges made under this rider for the contested portion of the Total Rider Insurance Amount. The portion of the Total Rider Insurance Amount that is contested will cease and then become void.

Reinstatement of This Rider

If the certificate terminates in accordance with the Grace Period provision in the certificate, and it is reinstated in accordance with the reinstatement provision of the certificate, you may reinstate this rider at that same time. The Total Rider Insurance Amount of this rider once it is reinstated will be equal to the Total Rider Insurance Amount of this rider on the date of termination. No further insurance increases will occur.

Insurance Increases

Subject to the limitations stated below, the Total Rider Insurance Amount will increase as follows:

Premiums Paid Increases

If the Increase Factor under this rider is "Premiums Paid", as shown in the rider specifications, then the Total Rider Insurance Amount will increase by the premiums paid during the most recent Certificate Month, less any amounts refunded to comply with any premium limitation specified in the certificate. Any insurance increases under this rider will occur on the first Monthly Calculation Date following premium receipt as long as this rider is in effect.

Premiums Paid With Interest Increases

If the Increase Factor under this rider is "Premiums Paid With Interest", as shown in the rider specifications, then the Total Rider Insurance Amount will increase by the premiums paid during the most recent Certificate Month, less any amounts refunded to comply with any premium limitation specified in the certificate, plus interest accrued during the most recent Certificate Month on any prior insurance increases automatically provided under this option at the rider's annual accumulation rate shown in the rider specifications, Any insurance increases under this rider will occur on each Monthly Calculation Date that this rider is in effect.

Percentage Increases

If the Increase Factor under this rider is a percent, as shown in the rider specifications, then the Total Rider Insurance Amount will increase by the Increase Factor, shown in the rider specifications, multiplied by the sum of the previous year's Total Rider Insurance Amount and the certificate's Total Face Amount. Any insurance increases under this rider will occur on each Rider Anniversary that this rider is in effect.

Dollar Increases

If the Increase Factor under this rider is a dollar amount, as shown in the rider specifications, then the Total Rider Insurance Amount will increase by the applicable dollar amount. Any insurance increases under this rider will occur on each Rider Anniversary that this rider is in effect.

Cost of Living Increases

If the Increase Factor under this rider is "Cost of Living," as shown in the rider specifications, then the Total Rider Insurance Amount will increase by the Consumer Price Index Current Ratio for the Rider Year multiplied by the sum of the previous year's Total Rider Insurance Amount and the certificate's Total Face Amount. Any insurance increases under this rider will occur on each Rider Anniversary that this rider is in effect.

Varying Schedule Increases

If the Increase Factor under this rider is expressed as "Scheduled", in the rider specifications, then the amount of the insurance increase will be as shown in the schedule attached to this rider.

Insurance Increase Limitations

The insurance increases will be subject to the following limitations.

- 1. The total of all insurance increases cannot exceed the Maximum Increase Amount shown in the rider specifications;
- 2. You may, by written request, decrease, but not increase, the applicable Increase Factor on any Rider Anniversary;
- 3. If the Increase Factor is decreased for Percentage Increases or Dollar Increases, then the reduced percent or amount must be a whole percent or dollar amount and becomes a maximum cap for determining all future insurance increases;
- 4. You cannot change the type of Increase Factor;
- 5. For Cost of Living Increases, you may, by written request, elect that no further insurance increases will thereafter be provided.
- 6. Insurance increases will no longer be provided following the first of any of the following to occur:
 - a. a withdrawal of Surrender Value;
 - b. a requested certificate face amount decrease;
 - c. a requested decrease in the Total Rider Insurance Amount;
 - d. the Insurance Increase Expiry Date.

Withdrawals of Surrender Value and Face Amount Decreases

While this rider is in effect, notwithstanding the "Surrenders and Withdrawals" and "Reduction of Total Face Amount" provisions of the certificate, any withdrawal or face amount reduction under the certificate will be implemented by first reducing the Total Rider Insurance Amount. The Total Rider Insurance Amount will be reduced dollar for dollar by the amount of the withdrawal.

To the extent such withdrawals or face amount reductions decrease the Total Rider Insurance Amount to zero, any additional withdrawal or face amount reduction will reduce the certificate's Total Face Amount and Account Value in accordance with the terms of the underlying certificate and attached riders. Any applicable Surrender Charge will be applied.

Total Rider Insurance Amount Decreases

You may, by written request, decrease the Total Rider Insurance Amount. Any such decrease will be effective on the Monthly Calculation Date following our receipt of such request.

Monthly Charge

The Monthly Charge for this rider is equal to the monthly cost of insurance rate per \$1,000 of Rider Death Benefit, divided by 1000, for the Insured multiplied by the Rider Death Benefit. The Monthly Charge for the rider is deducted from the Account Value as part of the monthly deduction for the certificate.

The monthly cost of insurance rate is based on the Insured's age on the Rider Issue Date, Risk Classification, sex, and duration from such Rider Issue Date. The rate used in computing the cost of insurance is obtained from the Table of Guaranteed Maximum Monthly Cost of Insurance Rates attached to this rider, or such lower rate as we may declare.

We review our cost of insurance rates for this rider on the same basis and frequency as we do for the cost of insurance rates for the certificate to which it is attached. Such rates will never exceed the Table of Guaranteed Maximum Monthly Cost of Insurance Rates.

Termination of this Rider

This rider will terminate on the earliest of the following dates:

- 1. the date of surrender or termination of the certificate;
- 2. the Rider Expiry Date;
- 3. the date of payment of the Rider Death Benefit;
- 4. the date you request to change from Death Benefit Option A to Death Benefit Option B;
- 5. the first Monthly Calculation Date following our receipt at our Main Administrative Office from you of a written request to cancel this rider.

PHL Variable Insurance Company

[Secretary]

John H. Been

GUARANTEED MONTHLY COST OF INSURANCE RATES PER 1,000

Attained				Attained			
Age	Male	Female	Unisex	Age	Male	Female	Unisex
35	0.1033333	0.0833333	0.0991666	69	2.0575000	1.4233333	1.9250000
36	0.1091666	0.0891666	0.1050000	70	2.2450000	1.5525000	2.1000000
37	0.1158333	0.0950000	0.1116666	71	2.4758333	1.6983333	2.3116666
38	0.1241666	0.1000000	0.1191666	72	2.7450000	1.8575000	2.5558333
39	0.1325000	0.1050000	0.1275000	73	3.0266666	2.0325000	2.8125000
40	0.1433333	0.1116666	0.1366666	74	3.3300000	2.2233333	3.0891666
41	0.1558333	0.1191666	0.1483333	75	3.6625000	2.4333333	3.3925000
42	0.1708333	0.1275000	0.1625000	76	4.0366666	2.6625000	3.7308333
43	0.1891666	0.1375000	0.1791666	77	4.4725000	2.9141666	4.1208333
44	0.2100000	0.1491666	0.1975000	78	4.9766666	3.1900000	4.5675000
45	0.2308333	0.1633333	0.2175000	79	5.5400000	3.4933333	5.0633333
46	0.2525000	0.1800000	0.2383333	80	6.1683333	3.8691666	5.6216666
47	0.2708333	0.1983333	0.2558333	81	6.8500000	4.3300000	6.2375000
48	0.2850000	0.2200000	0.2716666	82	7.5683333	4.8166666	6.8833333
49	0.3033333	0.2441666	0.2908333	83	8.3516666	5.3283333	7.5783333
50	0.3258333	0.2700000	0.3141666	84	9.2241666	5.8950000	8.3475000
51	0.3550000	0.3000000	0.3441666	85	10.1966666	6.4658333	9.1816666
52	0.3916666	0.3325000	0.3791666	86	11.2641666	7.1400000	10.1016666
53	0.4341666	0.3675000	0.4208333	87	12.4158333	7.9741666	11.1125000
54	0.4858333	0.4050000	0.4700000	88	13.6383333	8.8541666	12.1741666
55	0.5433333	0.4466666	0.5241666	89	14.9191666	9.7233333	13.2541666
56	0.6050000	0.4925000	0.5825000	90	16.1900000	10.3516666	14.2258333
57	0.6625000	0.5408333	0.6383333	91	17.4391666	10.9608333	15.1366666
58	0.7191666	0.5908333	0.6933333	92	18.7450000	11.9766666	16.1925000
59	0.7850000	0.6416666	0.7566666	93	20.1216666	13.3508333	17.4075000
60	0.8666666	0.6950000	0.8316666	94	21.5716666	15.0750000	18.8075000
61	0.9658333	0.7525000	0.9225000	95	23.0100000	16.9566666	20.2858333
62	1.0816666	0.8133333	1.0266666	96	24.4125000	18.8075000	21.7566666
63	1.2058333	0.8791666	1.1391666	97	25.9050000	20.0058333	22.9758333
64	1.3366666	0.9500000	1.2575000	98	27.4958333	20.6491666	23.9291666
65	1.4708333	1.0275000	1.3800000	99	29.1933333	21.9983333	25.2375000
66	1.6058333	1.1125000	1.5041666	100	30.8133333	23.7516666	26.7141666
67	1.7466666	1.2066666	1.6350000	101	32.2466666	25.6575000	28.2225000
68	1.8950000	1.3091666	1.7725000	102	33.7708333	27.7550000	29.9250000

Basis of Calculations:

Male/Female: 2001 Commissioners' Standard Ordinary Ultimate Mortality Smoker Composite Table (Age Last Birthday) for the Insured's sex and Age.

If this certificate is issued on a unisex basis, we will use the 2001 Commissioners' Standard Ordinary Mortality Smoker Composite 80% Male Table (Age Last Birthday) for the Insured's Age. If this rider is issued on a unisex basis any reference to the Insured's sex in this rider is deleted.

GUARANTEED MONTHLY COST OF INSURANCE RATES PER 1,000

Attained	d			Attained	I		
Age	Male	Female	Unisex	Age	Male	Female	Unisex
103	35.3916666	30.0591666	31.8450000	112	55.2391666	54.8141666	54.9133333
104	37.1125000	32.5716666	33.9875000	113	58.1483333	57.5658333	57.7008333
105	38.9408333	35.2266666	36.3108333	114	61.2233333	61.0050000	61.0550000
106	40.8808333	37.9441666	38.7541666	115	64.4716666	64.2791666	64.3225000
107	42.9400000	40.7066666	41.2933333	116	67.8983333	67.6966666	67.7416666
108	45.1241666	43.5166666	43.9216666	117	71.5125000	71.3250000	71.3666666
109	47.4391666	46.4200000	46.6691666	118	75.3175000	74.7150000	74.8475000
110	49.8916666	49.3300000	49.4650000	119	79.3058333	78.2550000	78.4725000
111	52.4900000	52.1350000	52.2191666	120	83.3333333	83.3333333	83.3333333
				121	0	0	0

Basis of Calculations:

Male/Female: 2001 Commissioners' Standard Ordinary Ultimate Mortality Smoker Composite Table (Age Last Birthday) for the Insured's sex and Age.

If this certificate is issued on a unisex basis, we will use the 2001 Commissioners' Standard Ordinary Mortality Smoker Composite 80% Male Table (Age Last Birthday) for the Insured's Age. If this rider is issued on a unisex basis any reference to the Insured's sex in this rider is deleted.



PHL VARIABLE INSURANCE COMPANY

A Stock Company

EARLY CREDITING OPTION RIDER

This rider is a part of the certificate to which it is attached in consideration of the application. This rider is effective on the Rider Issue Date. Except as stated in this rider, it is subject to all of the provisions of the certificate.

RIDER SPECIFICATIONS

Certificate Number: [9730000]

Insured(s): [John M. Doe]

Rider Issue Date: [October 1, 2008]

Minimum Initial Premium: [\$25,000]

Premium Mode: [Annual]

Rider Benefit

While this certificate is in effect, you may elect to allocate new premiums for the Indexed Account(s) into Segments that are [11 months] in duration. At the end of [11 months] upon Segment Maturity, the amount in each Index Account Segment, including any earned Index Credits, will be transferred into a Segment Term as shown on the Schedule Pages of the certificate.

Reinstatement

If the certificate terminates in accordance with the Grace Period provision of the certificate, and it is reinstated in accordance with the reinstatement provision of the certificate, you may reinstate this rider at that same time.

Termination of this Rider

You may terminate this rider at any time. However, if this rider is terminated, it may not be reinstated. After termination of this rider, any amount in an [11-month] Segment will remain in the [11-month] Segment until Segment Maturity and then transferred into a Segment Term as shown on the Schedule Pages of the certificate.

This rider and all rights provided under it will terminate upon the earlier of the following dates:

- 1. the date we receive your written request to cancel this rider; and
- 2. the date the certificate terminates.

PHL Variable Insurance Company

[Secretary]

I John H. Been



PHOENIX PHL VARIABLE INSURANCE COMPANY

A Stock Company

LIFE PLAN OPTIONS RIDER

RIDER SPECIFICATIONS

Certificate Number: [9730000]

Insured(s): [John M. Doe]

Maximum Lifetime Increase: [\$1,000,000]

Reduction Limit Amount: [\$5,000,000]

Risk Classification Range: [Table D or better]

This rider is part of the certificate to which it is attached in consideration of the application. This rider is effective on the Rider Issue Date shown in the Schedule Pages of this certificate. Except as stated in this rider, it is subject to all of the provisions contained in the certificate.

LIFE PLAN OPTION BENEFITS

While this certificate and its riders are in effect, you may elect to change your insurance coverage by selecting one of the following Life Plan Options described below.

[Increase in Face Amount without Medical Exam Option

You may increase your Face Amount up to the Maximum Lifetime Increase. If you choose to increase coverage, such increase will be determined without a medical exam. Any other underwriting rules however, will continue to apply, and thus the increase in coverage is still subject to our normal underwriting approval.

Other conditions that apply to this option are as follows:

- This option may be elected only during the 90-day period immediately preceding the [5th, 10th and 15th] certificate anniversaries.
- The insured(s) must be Age 65 or younger to elect this option.
- The insured(s) must fall within the Risk Classification Range as shown above on the Certificate Date.
- The insured(s) must be living and meet our non-medical underwriting requirements at the time of your request for election of this option.
- An individual term or joint term rider must either already be attached to the certificate or then currently approved and available for sale in the state of applicable jurisdiction.
- Death Benefit Option A must be in effect.]

[Reduction of Face Amount without Surrender Charge Option

You may request a decrease in the Face Amount in accordance with the terms of the certificate and any applicable riders without incurring a Surrender Charge which, under the terms of your certificate, would otherwise apply. The Surrender Charge remaining will continue to apply to the remaining Face Amount as if the decrease in Face Amount had not been made.

Other conditions that apply to this option are as follows:

- This option may be elected only during the 90-day period immediately preceding the [5th, 10th and 15th] Certificate Anniversaries.
- The sum of all reductions to Face Amount may not exceed the lesser of (a) or (b) where:
 - a) = 50% of the total Face Amount at Issue;
 - b) = the Reduction Limit Amount in aggregate of all reductions under the terms of this rider for all

certificates issued by the Company and its affiliates on the same insured(s).

• The new Face Amount may not be less than Minimum Face Amount as shown in certificate Schedule Pages, if applicable.]

[Exchange for Annuity without Surrender Charge Option

Only during the 90-day period immediately preceding the [10th and 15th] Certificate Anniversaries, you may surrender your certificate as part of an exchange request to an eligible annuity contract offered by us without incurring a Surrender Charge, which would otherwise apply. The new annuity contract will reflect the surrender charges that would ordinarily apply for new business.]

[Alternate Certificate Split Option

If you have a joint life certificate you may request to split it under this alternate variation with the following modification to the terms of the Split Option Rider which would otherwise apply. The Account Value and Face Amount may be split by any percentage up to 100% into two single-life certificates offered by us on the lives of the insureds. You may also request that the Account Value and Face Amount of the joint life certificate be applied toward a single life certificate offered by us on the life of either insured then living. If you choose such option, underwriting and our agreement to such split in coverage will be determined without a medical exam. Any other underwriting rules, however, will continue to apply and thus the split in coverage is still subject to our normal underwriting approval.

Other conditions that apply to this option are as follows:

- This option may be elected only during the 90-day period immediately preceding the [5th, 10th and 15th] Certificate Anniversaries.
- Both insureds must be Age 65 or younger to elect this option.
- The Split Option Rider must be attached to the base certificate at issue or then currently approved and available for sale in the state of applicable jurisdiction.
- Both insureds must fall within the Risk Classification Range as shown above on the Certificate Date.
- Both insureds must be living and meet our non-medical underwriting requirements at the time of your request for election of this option.]

TERMINATION OF THIS RIDER

This rider and all rights provided under it will terminate upon the earliest of the following dates:

- 1. the date we receive your written request to cancel this rider;
- 2. the date of the first business day following the [15th] Certificate Anniversary;
- 3. the date the certificate terminates.
- [4. the date you exercise the Exchange for Annuity without Surrender Charge Option [or Alternate Certificate Split Option]];

PHL Variable Insurance Company

[Secretary]

John H. Beere _



PHL VARIABLE INSURANCE COMPANY A Stock Company

CERTIFICATE ENDORSEMENT

SPECIFICATIONS

Certificate Number: [9730000]

Insured: [John M. Phoenix]

This endorsement is made a part of the certificate to which it is attached, in consideration of the application, a copy of which is attached to and made a part of the certificate. There is no charge for this endorsement. The endorsement becomes effective on the Issue Date of the certificate, and may not be issued subsequent to the Issue Date of the certificate.

Definitions

Body Mass Index

Body Mass Index ("BMI") is a mathematical formula that takes into account both the Insured's height and weight. A Body Mass Index Table ("BMI Table"), which is on file with the insurance department of the state in which the certificate was delivered, is used as part of our underwriting criteria when assessing improvements in risk classifications. The BMI Table on file at the time of issue will be used for any request to improve the Insured's risk classification under the Body Mass Index Program.

General

Request to Improve Risk Classification

At any time while the certificate is in force and the Insured is alive, you may request an improvement in risk classification. Any improvement in risk classification will be subject to the following conditions:

- 1. any evidence that we may require must be provided to us within 30 days of our written request;
- 2. we must receive evidence satisfactory to us that you have met the applicable underwriting requirements for such improved risk classification
- 3. any evidence we may require must be provided by a Company approved medical examiner.

Any improvement in risk classification will be effective on the first Monthly Calculation Date following the date we approve your request.

Request for Body Mass Index Program

You may also request an additional improvement in risk classification once every 5 Certificate Years, up to and including the 20th Certificate Year, provided you meet our eligibility requirements. You will be eligible if the following conditions are met:

- 1. the certificate was initially issued in at least a preferred risk classification;
- 2. the Insured complies with the BMI Table each time there is a request for an improvement in risk classification:
- 3. each 5th Certificate Year you requested and received an improvement in risk classification;
- any evidence that we may require must be provided to us within 60 days of our written request;
 and
- 5. any evidence that we require must be provided by a Company approved medical examiner.

We will provide 30 days advance written notice of your right to request an improvement in risk classification as long as you continue to be eligible. Any improvement in risk classification will be effective on the first Monthly Calculation Date following the date we approve your request.

Reinstatement of This Endorsement

If the certificate terminates in accordance with the Grace Period provision in the certificate, and it is reinstated in accordance with the reinstatement provision of the certificate, you may reinstate this endorsement at that same time.

Signed for the Company by:

PHL Variable Insurance Company

[President]



PHL VARIABLE INSURANCE COMPANY

A Stock Company

ALTERNATE SURRENDER VALUE RIDER

RIDER SPECIFICATIONS

Certificate Number: [9730000]

[Insured(s): John M. Phoenix]

Alternate Surrender Value Percentage: [100%]

Alternate Surrender Value Premium Percentage: [100%]

This optional rider is a part of the certificate to which it is attached in consideration of the application and the Rider Charge as shown in the Schedule Pages of the certificate. This rider is effective on the Rider Issue Date shown in the Schedule Pages of this certificate. Except as otherwise stated in this rider, it is subject to all of the provisions of the certificate.

Alternate Surrender Value (ASV)

If you surrender the certificate while this rider is in effect, you will receive the greater of the Net Alternate Surrender Value, as defined below, and the Net Surrender Value, as defined in the certificate.

The Alternate Surrender Value is equal to the lesser of:

- 1. the Account Value, plus the ASV Percentage multiplied by the sum of (a) and (b) where;
 - a) equals the charge for this rider, and
 - b) equals total certificate charges assessed since the Certificate Date, excluding cost of insurance charges and other rider charges; or
- 2. the ASV Premium Percentage multiplied by the total premiums received.

The Net Alternate Surrender Value is equal to the Alternate Surrender Value less any Certificate Debt.

Conditions

Subject to the terms and conditions of this rider and the certificate, we agree to pay the greater of the Net Alternate Surrender Value or Net Surrender Value if all the following conditions are met:

- 1. written notice of the surrender is received at our Main Administrative Office while the certificate is in force;
- 2. the Net Alternate Surrender Value is greater than the Net Surrender Value;
- 3. the certificate is surrendered prior to the Rider Expiry Date shown in the Schedule Pages; and
- 4. this rider has not terminated as set forth in the termination provision below.

Payment of the Net Alternate Surrender Value is in lieu of payment of the Net Surrender Value.

Effect on Minimum Death Benefit

While this rider is in effect, when the Alternate Surrender Value exceeds the Account Value, the Minimum Death Benefit under the certificate is revised to be equal to the product of the Alternate Surrender Value on the date of death of the Insured, or the date of death of the Surviving Insured if this rider is attached to a survivorship certificate, multiplied by the applicable Minimum Death Benefit Percentage for the Attained Age of the Insured, or the Surviving Insured if applicable.

Effect on Premium Limits

Pursuant to Internal Revenue Service guidance, when the Alternate Surrender Value exceeds the Account Value, the computations to determine if your contract is "Qualified as Life Insurance" under the Internal Revenue Code, as described in [Section 4] of your contract, are determined using the Alternate Surrender Value in lieu of the Account Value.

Charge for Benefit

The Rider Charge is deducted from the Account Value, as shown in the Schedule Pages.

Termination

This rider and all rights provided under it will terminate upon the earliest of the following dates:

- 1. the date we receive your written request to cancel this rider;
- 2. the date you request a loan or withdrawal;
- 3. the date of any exchange, absolute assignment or change in ownership of this certificate, including exchanges made under Section 1035 of the Internal Revenue Code, unless based on reasonably satisfactory evidence submitted to us that:
 - a. the change in ownership directly results from a merger, consolidation, or acquisition of your assets and the successor owner of the certificate was your wholly-owned subsidiary on the date the ownership changed; or
 - b. the successor owner of your certificate is a trust established by you for purposes of providing employee benefits.
- 4. the Rider Expiry Date;
- 5. the date the certificate terminates.

PHL Variable Insurance Company

[Secretary]



PHL VARIABLE INSURANCE COMPANY

A Stock Company

WAIVER OF SURRENDER CHARGES RIDER

RIDER SPECIFICATIONS

Certificate Number: [9730000]

[Insured(s): John M. Phoenix]

Rider Issue Date: [April 1, 2008]

Rider Charge Term: [10 Years for each Coverage Layer including

the initial Face Amount]

This optional rider is a part of the certificate to which it is attached in consideration of the application and the Rider Charge as shown in the Schedule Pages of the certificate. This rider is effective on the Rider Issue Date shown in the Rider Specifications. Except as otherwise stated in this rider, it is subject to all of the provisions of the certificate.

Rider Benefit

While this rider is in effect, any surrender charges that would otherwise be applicable to the Face Amount of coverage under the certificate (initial Face Amount and any Coverage Layers) are void. All references to surrender charges in the certificate are void.

Reinstatement

If the certificate terminates in accordance with the Grace Period provision in the certificate, and it is reinstated in accordance with the Reinstatement provision of the certificate, you may reinstate this rider at the same time.

Monthly Rider Charge

The monthly charge for coverage under this rider is included in and part of the Monthly Deduction for the certificate. It is deducted on each Monthly Calculation Date. The duration of the charge for each Coverage Layer (including the initial Face Amount) is shown as the Rider Charge Term in the Rider Specifications.

Termination

Once elected, this rider may not be terminated except in connection with termination of the certificate.

PHL Variable Insurance Company

[Secretary]



[PHL Variable Insurance Company 30 Dan Road, Suite 8027 Canton MA 02021-2809]

Group Insurance Master Application

	H.O. Use Only: Case #
1. Name of Group Insurance Trust / Master Contract	t holder
Name	Tax I.D. No.
Address (No., Street, City, State, ZIP Code)	
Contact Person: (Name, Phone, Fax)	
Group Master Contract Form Number	
2. Miscellaneous Instructions/Comments	
3. Signatures	
adopted by and are binding on us and shall form the Company ("the Company"). We understand that the Missuance of the Master Contract; or (2) receipt of the fidealer, agent, or any other 3rd party, can make or characteristic agent, and the unilateral right to (1) determine (2) waive or modify any terms or conditions of this application shall be attached to, and made a part of	
Signed at State	
Applicant's Signature	Applicant's Signature
Print Name	Print Name
Date	Date
Witness	

OL3147 2-07 PO Box 8027 PHOENIX PO Box 8027 Boston MA 02266-8027

For Overnight Delivery PHL Variable Insurance Company 30 Dan Road Suite 8027 Canton MA 02021-2809

Application for Certificate of Indexed Universal Life Insurance Part I

Section I - Proposed Insured Information

Section III -	- Beneficiary Designation									
Email Address	3									
	t Address (include Apt #)	City			State		ZIP Co	de	Home Tele	phone #
Owner's Name	e (First, Middle, Last)	Social Securi	ity Number	/Tax ID	Date	of Birth (mi	m/dd/yyy	y) Relation	onship to P	roposed Insured
☐ D. Other										
☐ C. Trust ((If Owner is a Trust, complete Certif	ication of Trust Agreeme	ent)							
Employer's Str	reet Address	City					State		ZIP Code	
	e rship - list all partners. If there is a s) of All Partner(s) (First, Middle, La		ete Partne	rship Authorizat	tion form.					
🛛 A. Insure	d (If Insured is Owner, go to Section	on III)								
Section II -	Ownership (Indicate the Owner	er of the policy.)								
a. If "Yes", o	sed tobacco or nicotine producheck the product(s) used: check where appropriate:]Cigarettes ☐ Ciga	rs, Pipes	Snuff, Smok			g Tobac	cco, 🗆 Nic	otine Pate	ch or Gum
123 American Avenue				netown		СТ	112	25	(202)	565-9877
Employer Street Address Ci			City			State	ZIP Co		Employer's	s Telephone #
Eastman Corporation			,	12			Sales	3		
Current Emplo	pyer		Years	of Service	Current	Occupation	1			
	doe@email.com									
Email Address			7			01	'''		(202) 5	
1 State	reet Address (include Apt #)		City	State ZIP Code Home Telephone			•			
123-45-		0201-256-5588				Single	-			
Social Security	•	Driver's License Number			State					
CT	USA			X Y □ N		100,000		\$ 100,00	0	\$ 0
Birth State	Birth Country			U.S. Citizen		rned Incon	ne	Net Worth		Other Income
	John A. Doe					⊠ M	□F	1/1/1960		
Name (First, N	Middle, Last)					Sex		Date of Birth	(mm/dd/yy	/yy)
Section I -	Proposed insured informat	1011								

Unless otherwise specified, payments will be shared equally by all primary beneficiaries who survive the Proposed Insured or if none, by all contingent beneficiaries who survive the Proposed Insured. Only the Owner has the right to change the beneficiary(ies) unless otherwise stated.

Primary Beneficiary(ies)	Date of Birth	Social Security # or Tax ID#	Relationship to	% Share
Name(s) (First, Middle, Last)	(mm/dd/yyyy)	(if available)	Proposed Insured	
Mary Doe	7/14/1964	125-887-8963	Wife	100
Contingent Beneficiary(ies) Name(s) (First, Middle, Last)	Date of Birth (mm/dd/yyyy)	Social Security # or Tax ID# (if available)	Relationship to Proposed Insured	% Share

Section IV – Coverage Applied For					
Plan of Insurance	Face Amount				
Phoenix Indexed UL	\$500,000				
☐ Other					
Death Benefit Option: (check one) If none checked, Option A will apply.					
	First Year anticipated, BILLED Premium (excluding 1035 Exchange, Lump Sum				
☐ Option B: Increasing	Funds, etc.)				
☐ Option C: Return Of Premium	\$				
Life Insurance Qualification Test: (check one) If none checked, Guideline Premium will apply.	Subsequent Planned Premium				
	\$ per year				
Cash Value Accumulation Test					
Section V – Riders and Features					
Disability Benefit (Disability Waiver of a Specified Amount)					
Amount \$	C Other				
	Other				
Increasing Term Protection (Individual Increasing Term Rider) (available only with Death Benefit Option A)	☐ Other				
Annual Rider Increase Options:					
☐% Percentage Increase					
☐ \$ Fixed Dollar Increase	Other				
☐ Increase Equal to Premiums Paid					
Level Term Protection (Individual Level Term Rider)	☐ Other				
Supplemental Face Amount \$					
Section VI – Premium Allocation (Total allocation MUST equal 100%.)					
	%				
☑ Indexed Account A – Annual Point-to-Point with Cap	%				
☐ Indexed Account B — Annual Point-to-Point with Participation Rate	%				
□ Other	%				
I understand that I am applying for an indexed universal life insurance product or more Indexed Accounts. While Policy Value for each Indexed Account is affer in any stock, bond or equity investment.					
I understand that premiums are initially applied to the Fixed Account and will Date.	Il not be transferred to the Indexed Account(s) until the next eligible Transfer				
I understand that I may change my Premium Allocation election(s) by written request to Phoenix.					
I understand that Index Credits, if any, are not credited to the Indexed Account	nt until the Segment Anniversary.				

Telephone/Electronic Authorization

By checking the "Yes" box below, the Owner authorizes and directs the Company to act upon telephone or electronic instructions from me and/or my licensed representative who can furnish proper identification. The company will use reasonable procedures to confirm that these instructions are authorized and genuine. As long as these procedures are followed, the Company and its affiliates and their directors, trustees, officers, employees, and licensed representatives will be held harmless for any claims, liability, loss or cost.

Section VII – Mode	of Premium Payment						
X Annual	☐ Semi-Annual	☐ Quar	terly	☐ Phoenix Cheo Minimum Mo	ck-O-Matic Servi nthly Payment -	, ,	
If electing PCS, con	nplete the following:				,,		
Existing Policy Numb	er or PCS File Number				_		
•	ement for Preauthorized Pa	•					
	ze the Company (Note: Comp	-		of application) to initia	ate debit entries	to my (our) ched	cking account and
	n as shown on the attached	voided check belo	OW.				
Information for New							
	o furnish encoding details.						
	s not imprinted on the check,	till it in here exac	tly as it appears	in the bank records.			
Her							
ž							
ਤੌਂ							
oid oid							
ch v							
Attach Void Check Here							
-	f different from owner)						
Send additional pro							
	Last)						
City		State	_ ZIP Code	Relationship to O	wner		
Section VIII – Exist	ing Life Insurance						
	Are there any life insurance	policies or annui	ty contracts, own	ed by, or on the life of	f, the applicant(s) or the insured(s) or the owner(s)
₩ Vaa □ Na O	or the annuitant?			ut\		· · · · · · · · · · · · · · · · · · ·	
	With this certificate, do you force with this certificate?	plan to replace (in whole or in pa	rt) now or in the futui	re any existing in	re insurance or a	annuity contract in
∑ Yes □ No 3.	Do you plan to utilize values any initial or subsequent pre	s from any existing emium(s) for this	g life insurance p certificate?	olicy or annuity contra	act (through loar	s, surrenders or	otherwise) to pay
For all "Yes" answers a	bove, please provide the following			e, check here X			
	Company	Issue Date	Plan	, A	Amount	Pers/Bus	Replacing
		(mm/yyyy)					Y N
				\$			
				\$			
				\$			
		Total Life I	nsurance in force	\$			I
Section IX – Medic	al Transfer Statement (Co	mplete when sub	mitting medical ex	caminations of anothe	r insurance comp	oany.)	
	nix review and consider the and review such applicatio						
	rance company for which exa	amination(s) was	made Insur	ion Associates			
Date of examinat	ion (mm/dd/yyyy) 12/1/	2006					
3. To the best of you If "No", please ex	ur knowledge and belief, are toplain.	the statements in	the examination	true, accurate and co	emplete as of too	lay? ∑	☑ Yes □ No
4. Have you consult	ed a licensed physician or ot	her health care p	 rovider since the	above examination?	(If "Yes", complete	Section XI.)	Yes 🛛 No

Section X – Medical History (Not necessary to complete if medical or paramedical exam has been ordered.)

Curr			Has your weight If "yes", how much _	•	y 10 po	ounds or more in the past 2 years? NO] Gain ☐ Loss		
Fami	ly History:	Age if Alive	Age at Death	If alive, indicate health problems or if deceased, indicate cause of death:				
Fathe	er 🛛 Alive	81		none	Mother ☐ Alive ☐ Decease		87	Car Accident
Personal Physician: Please provide the name and address of your personal physician or health care provider, date of most recent visit, reason for visit, and results of treatment (if any):						developed any hereditary condition, cancer, ase provide details below) X No		
Dr, Johnson								
Have you ever had, or been told by a physician or other health care have:			e provider that yo	diagnosi	s, date o	details of "Yes" answers (include question number, of occurrence, current status, hospital or treating and address). Use Application Part II Addendum		
1. 2.	High blood press			sion? he chest, angina pectoris,	☐ Yes ☒ No			ace is necessary to record all details.
	palpitations, swe	lling of t	he ankle	es, or undue shortness of breath?	☐ Yes 💢 No			
3.	failure, atrial fibri	llation, h	neart rhy	isease, cardiomyopathy, heart thm abnormality, heart murmur,				
4.	Peripheral vascu	lar disea		ılar heart disease? Idication, narrowing or blockage	☐ Yes 🙀 No			
5.	of arteries or veil Asthma, pulmona		sis, chro	onic cough, emphysema,	☐ Yes 🏻 No			
6.	pneumonia, or a	-	-	sease? nting, falls, concussion, stroke,	☐ Yes ☒ No			
	transient ischem	ic attack	(TIA), t	remor, neuropathy, weakness, nemory loss, dementia, or any				
7	other disease of	the brai	n or ner	vous system?	☐ Yes ☒ No			
7.	other psychiatric	illness?		izophrenia, anxiety, or	☐ Yes 💢 No			
8. 9.				☐ Yes 💢 No				
	disease, liver dis other disease of			aundice, pancreatitis, or any nal system?	☐ Yes ☒ No			
10.		disease	e, kidney	stones, bladder disorder,	☐ Yes 🔀 No			
11.	Endocrine disord	ler, inclu	iding dis	order of the thyroid, parathyroid,				
12.		g or clot	ting disc	rder, or any other disorder of	☐ Yes 🔀 No			
	bone marrow?	Ū		nunodeficiency Virus) or	☐ Yes 💢 No			
13.	Cancer of any ty lymphoma, or Ho			n or malignant), leukemia, ?	☐ Yes 💢 No			
14.	Are you taking a regularly or at fre			ine, therapy, or treatment	☐ Yes ☒ No			
15.	Have you ever be	een trea	ted for a	lcoholism or been advised to				
16.		sed nard	cotics, ba	arbiturates, amphetamines,	☐ Yes 🔀 No			
	with a physician's	s instruc	tions?	n drug except in accordance	□ Yes 🙀 No			
17.	Have you ever be similar facility wit			any hospital, treatment center, or ears?	☐ Yes 🏿 No			
18.	electrocardiogram	ns, bloo	d studie	o have, any surgery, X-rays, s (excluding Human red Immune Deficiency				
10	Syndrome test),	or other	tests w	thin the last 5 years? any other physical or psychologica	☐ Yes ☒ No			
13.		treated	by a ph	ysician or other health care provide				

Phoenix reserves the right to require additional medical information, medical examination or testing to complete the underwriting process.

Section XII - Authorization To Obtain Information

I authorize any licensed physician, health care practitioner, hospital, medical laboratory, clinic or other medically-related facility, insurance company or the Medical Information Bureau (MIB), having any records or knowledge of me or my health, to provide any such information to PHL Variable Insurance Company (Phoenix), its affiliated insurers or its reinsurers. The information requested may include information regarding diagnosis and treatment of physical or mental condition, including consultations occurring after the date this authorization is signed. I authorize any of the above sources to release to Phoenix or its reinsurers any of my information relating to alcohol use, drug use and mental health care.

Medical information will be used only for the purpose of risk evaluation and determining eligibility for benefits under any policies issued. Phoenix may disclose information it has obtained to others as permitted or required by law, including the MIB, our reinsurers and other persons or entities performing business or legal services in connection with this application, any contract issued pursuant to it or in connection with the determination of eligibility for benefits under an existing policy. Information that is not personally identifiable may be used for insurance statistical studies.

To facilitate rapid submission of information, I authorize all of the above sources, except MIB, to give such records or knowledge to any agency employed by Phoenix to collect and transmit such information.

I authorize consumer reporting agencies, insurance companies, motor vehicle departments, life expectancy providers, my attorneys, accountants and business associates and the MIB to provide any information to Phoenix or its reinsurers that may affect my insurability. This may include information about my occupation, participation in hazardous activities, motor vehicle record, foreign travel, finances, and other insurance coverage in place.

I acknowledge that I have received a copy of the Notice of Information Practices, including information about Investigative Consumer Reports and the Medical Information Bureau. I authorize the preparation of an investigative consumer report. I understand that upon written request, I am entitled to receive a copy of the investigative consumer report.

This authorization shall continue to be valid for 30 months from the date it is signed unless otherwise required by law. A photocopy of this signed authorization shall be as valid as the original. This authorization may be revoked by writing to Phoenix prior to the time the insurance coverage has been placed in force. I understand my authorized representative or I may receive a copy of this authorization on request.

□ I do ☑ I do not (check one) require that I be interviewed in connection with any investigative consumer report that may be prepared.

Section XIII - Signature

I have reviewed this application, and the statements made herein are those of the proposed insured and all such statements made by the proposed insured in Part I or and in Part II of this application are full, complete, and true to the best knowledge and belief of the undersigned and have been correctly recorded. I understand that 1) no statement made to, or information acquired by any Licensed Producer who takes this application, shall bind the Company unless stated in Part I and/or Part II of this application, and 2) the Licensed Producer has no authority to make, modify, alter or discharge any contract thereby applied for. I understand and agree that the insurance applied for shall not take effect unless and until each of the following has occurred: 1) the policy has been issued by the Company; 2) the premium required for issuance of the certificate has been paid in full during the lifetime of the insured; 3) all the representations made in the application remain true, complete and accurate as of the date the certificate is delivered; 4) the Insured is alive when the certificate is delivered, and 5) as of the date of delivery of the certificate, there has been no change in the health of any proposed insured that would change the answers to any of the questions in the application.

I understand that if there is any change in my health or physical condition, or if I visit a physician or am hospitalized, subsequent to the date I complete the application or provide any information to be contained in the application, I will inform the Company as soon as possible.

Under penalty of perjury, I confirm that 1) the Social Security or Tax Identification Number shown is correct, and 2) that I am not subject to back-up withholding. I confirm that I have received a copy of the indexed disclosure material for the policy applied for. I understand that any values shown, other than guaranteed minimum values, are not guarantees, promises or warranties.

Proposed Insured's Signature	State Signed In	Witness Signature (Must be signed in presence of	Date (mm/dd/yyyy)
	СТ	Proposed Insured)	12/6/2006
Owner's Signature (if other than Proposed Insured)	State Signed In CT	Witness Signature (Must be signed in presence of Owner)	Date (mm/dd/yyyy) 12/6/2006
Parent's Signature (for minor insured)	State Signed In	Witness Signature (Must be signed in presence of	Date (mm/dd/yyyy)
		Owner)	

Any person who, with intent to defraud or knowing that he/she is facilitating a fraud against an insurer, submits an application or files a claim containing a false or deceptive statement may be guilty of insurance fraud as determined by a court of competent jurisdiction.

The Producer hereby confirms he/she has truly and accurately recorded on the application the information supplied by the Proposed Insured; and that he/she is qualified and authorized to discuss the contract herein applied for.

I confirm that the indexed disclosure material has been presented to the Applicant and a copy was provided to the Applicant. I have not made any statements which differ in any significant manner from this material. I have not made any promises or guarantees about the future of any non-guaranteed elements.

Licensed Producer's Name (Print First, Middle, Last)			Licensed Producer's Email Address		
Bill Agent		Bill.Agent@insurance.com			
	Licensed Producer's Signature	Date (mm/dd/yyyy) 12/6/2006	Licensed Producer's I.D. # 12-56598-2001	Licensed Producer's Telephone #	
		12/0/2000	12-30396-2001	(505) 445-5899	

Section XI - Add	litional Information (Give full details for all "Yes" answers below. If necessary, use an additional piece of paper and please sign it.)
☐ Yes ☒ No 1.	Have you ever applied for life, accident, disability or health insurance and been declined, postponed, or been offered a policy differing in plan, amount or premium rate from the applied for? (If "Yes," give date, company and reason.) Date (mm/dd/yyyy): Company: Reason:
	Date (IIIII/dd/yyyy).
☐ Yes ☒ No 2.	Do you intend to travel or reside outside of the United States or Canada? (If "Yes," state where, how long and purpose.)
	Location City, Country: Purpose: How Long: (Specify weeks, months, years)
☐ Yes ☒ No 3.	Are you negotiating for other insurance? (If "Yes," name companies and total amount to be placed in force.) Company(ies): Total Amount to be placed in force:
☐ Yes ☒ No 4.	Have you flown during the past 3 years as a pilot, student pilot or crew member or do you plan to do so? (If "Yes," complete Aviation Questionnaire.)
☐ Yes ☒ No 5.	jumping, underwater diving, or any other extreme avocation? (If "Yes," complete Avocation Questionnaire.)
☐ Yes ☒ No 6.	Have you ever been convicted of a felony? (If "Yes," give details.) Details:
☐ Yes ⊠ No 7.	Have you ever been convicted of driving under the influence of alcohol or drugs, or had your driver's license suspended or revoked, or had greater than 2 moving violations in the past 3 years? (If "Yes," give details.) Details:
The following que	estions must be completed if the proposed insured is age 65 or older, and the face amount of the policy is \$2,000,000 or more.
☐ Yes ☒ No 8.	Will any of the first year or subsequent premiums for the policy be borrowed by the proposed owner or proposed insured or by any other individual, trust, partnership, corporation or similar or related entity? If "Yes," provide the name of the Premium Financing Program If "No," identify the source of funding for the premiums. (check all that apply). Current Income Cash and Equivalents Marketable Securities Non-Readily Marketable Securities: Retirement Accounts Other Assets (explain):
☐ Yes ☒ No 9.	Will the owner, now or in the future pay premiums funded by an individual and/or entity other than the proposed insured? (If "Yes", give details.) Details:
☐ Yes ☒ No 10.	. Is the certificate being purchased in connection with any formal or informal program under which the proposed owner or proposed insured have been advised of the opportunity to transfer the certificate to a third party within five years of its issuance? (If "Yes," give details.) Details:
☐ Yes ☑ No 11.	Does the proposed insured or proposed owner have any understanding or agreement providing for a party, other than the owner, to obtain any legal or equitable right, title or interest in the policy or entity owning the certificate? (If "Yes," give details.) Details:
☐ Yes ☒ No 12.	. Has any entity, including, for example, any life expectancy valuation company or premium financing company, conducted (or made plans to conduct in the future) a life expectancy evaluation of the insured within the past two years? If yes, identify the entity or entities (including a contact name and telephone number) that provided the life expectancy valuations.
☐ Yes ☒ No 13.	. Has either the proposed insured or the proposed owner, in the past five years, sold a policy to a life settlement, viatical, or other secondary market provider? (If yes, give details.) Details:
	. State in detail what bona fide need the proposed owner or proposed insured has for this insurance. (Attach additional statements or documentation if necessary.) to take care of my children when I die.
☐ Yes ☑ No 15.	. Has the proposed insured or proposed owner, or any individual, trust, partnership, corporation or similar or related entity received cash or other financial inducements in connection with this application or the purchase of this insurance? (If "Yes," give details.) Details:

SERFF Tracking Number: TPCI-125828238 State: Arkansas 40377

Filing Company: PHL Variable Insurance Company State Tracking Number:

Company Tracking Number: 08IUL

TOI: L03G Group Life - Special Sub-TOI: L03G.000 Group Life - Special

Product Name: Indexed UL Project Name/Number: IUL/08IUL

Rate Information

Rate data does NOT apply to filing.

SERFF Tracking Number: TPCI-125828238 State: Arkansas
Filing Company: PHL Variable Insurance Company State Tracking Number: 40377

Company Tracking Number: 08IUL

TOI: L03G Group Life - Special Sub-TOI: L03G.000 Group Life - Special

Product Name: Indexed UL
Project Name/Number: IUL/08IUL

Supporting Document Schedules

Review Status:

Satisfied -Name: Certification/Notice 09/23/2008

Comments: Attachments:

AR reg 34 cert - 08IUL 9-23-08.pdf AR certification - 08IUL-M 9-23-08.pdf

Review Status:

Satisfied -Name: Illustration actuary certification 09/23/2008

Comments: Attachment:

Illustration Actuarial cert - 08IUL - PHLVIC.pdf

Review Status:

Satisfied -Name: Filing letter 09/23/2008

Comments: See attached. Attachment:

AR Group Trust Letter - 9-23-08.pdf

Review Status:

Satisfied -Name: Statement of Variability 09/23/2008

Comments: Attachments:

SOV - _GROUP_ 08IUL,08IULSP-1.pdf

SOV - _GROUP_ All Riders.pdf

Review Status:

Satisfied -Name: External Index Guideline Cert 10/08/2008

Comments: Attachment:

AR External Index Cert-Group 10-8-08.pdf

STATE OF ARKANSAS CERTIFICATION OF COMPLIANCE

Company Name: PHL Variable Insurance Company

Form Title(s): Flexible Premium Universal Life Insurance Policy with Indexed

Feature, Flexible Premium Universal Life Insurance Certificate with Indexed Feature, Flexible Premium Universal Life Insurance Schedule Pages, Individual Level Term Rider, Individual Increasing Term Rider, Early Crediting Option Rider, Life Plan Options Rider, Underwriting Benefit, Alternate Surrender Value Rider, Waiver of surrender Charge Rider, Group Master Application, Application for Certificate of Indexed Universal Life

Insurance, Application Insert Page

Form Number(s): 08IUL-M, 08IUL-C, 08IULSP-1-C, 08LTR2-C, 08ITR2-C,

08ECOR-C, 08LPOR-C, 07UE-C, 08ASVR-C, 08WSCR-C,

0L3147, OL4280G, OL4284G

I hereby certify that to the best of my knowledge and belief, the above form(s) and submission complies with Arkansas Regulation 34.

Peter Scavongelli

Pity fravongeth

Vice Pres. SEC & State Compliance

Officer

September 23, 2008

Date

Michael A. Jonesa

Michael Donovan, FSA, MAAA Second Vice President

July 7, 2008

Date

ARKANSAS CERTIFICATION

FORM NO. **08IUL-M**

FORM TITLE Flexible Premium Universal Life Insurance

Policy with Indexed Feature

FLESCH SCORE 51.04

FORM NO. **08IULSP-1-C**

FORM TITLE Flexible Premium Universal Life Insurance

Schedule Pages

FLESCH SCORE 63.53

FORM NO. **08ITR2-C**

FORM TITLE Individual Increasing Term Rider

FLESCH SCORE 60.01

FORM NO. **08LTR2-C**

FORM TITLE Individual Level Term Rider

FLESCH SCORE 56.53

FORM NO. **08ECOR-C**

FORM TITLE Early Crediting Option Rider

FLESCH SCORE 53.41

FORM NO. **08IUL-C**

FORM TITLE Flexible Premium Universal Life Insurance

Certificate

FLESCH SCORE 51.04

FORM NO. **06LPOR-C**

FORM TITLE Life Plan Options Rider

FLESCH SCORE 63.53

FORM NO. **07UE-C**

FORM TITLE Underwriting Benefit

FLESCH SCORE **50.00**

FORM NO. **08ASVR-C**

FORM TITLE Alternate Surrender Value Rider

FLESCH SCORE 54.54

FORM NO. **08WSCR-C**

FORM TITLE Waiver of Surrender Charge Rider

FLESCH SCORE 51.24

FORM NO. **OL3147**

FORM TITLE Group Master Application

FLESCH SCORE 57.12

FORM NO. **OL4280G**

FORM TITLE Application for Certificate of Indexed

Universal Life Insurance FLESCH SCORE 44.05

FORM NO. **0L4284G**

FORM TITLE Application Insert Page

FLESCH SCORE 44.05

I hereby certify the following:

- To the best of my knowledge and belief, the above form(s) and submission comply with Reg. 19 and Reg. 49, as well as the other laws and regulations of the State of Arkansas.
- The attached forms have achieved Flesch Reading Ease scores in compliance with Arkansas Code 23-80-206.
- The attached forms comply with ACA 23-79-138 and Bulletin 11-88.

PHL Variable Insurance Company

Signature:

Name: **James Bronsdon**

Title: Assistant Vice President Date: September 23, 2008

ILLUSTRATION ACTUARY CERTIFICATION New Form Certification 08IUL

I, Byron Frank, Vice President and Product Actuary, was appointed by the Board of Directors of PHL Variable Insurance Company to be the Illustration Actuary for all plans of insurance subject to the Life Insurance Illustrations Regulation (Regulation) for your state. I am a member of the American Academy of Actuaries in good standing, and meet the Academy requirements for making this certification and the requirements of the applicable state regulations.

To the best of my knowledge and belief, scales of non-guaranteed elements used in illustrating the above referenced form(s) meet the requirements of the Regulation. The disciplined current scale for such plan(s) of insurance is in conformity with the Actuarial Standard of Practice for Compliance with the NAIC Life Insurance Illustrations Model Regulation (ASOP 24) promulgated by the Actuarial Standards Board. Moreover:

- no currently payable scale for business issued within the last five years and within the scope of this certification has been reduced for reasons other than changes in the experience factors underlying the disciplined current scale;
- non-guaranteed elements for new policies are consistent with those illustrated for similar in force policies;
- illustrated non-guaranteed elements for new and in-force policies subject to this regulation are consistent with the non-guaranteed elements amounts actually credited or charged to the same or similar forms; and
- the minimum expenses used in the calculation of the disciplined current scale for all policy forms subject to this regulation were from the most recent generally recognized expense table (GRET) approved for this purpose by the National Association of Insurance Commissioners. This GRET is no less in aggregate than marginal expenses.

I have relied on information from: Shiela Companie, FSA, MAAA, and Michael Donovan, FSA, MAAA, for the determination of compliance with the self-support test and the lapse-support test. I have reviewed the provided data and am satisfied with the results.

PHL Variable Insurance Company

Signature:

Name: **Byron Frank, ASA, MAAA**

Title: Vice President, Life & Annuity Financial

Date: **July 11, 2008**



Elizabeth Wheeler, FLMI, AIRC, CCP State Compliance Consultant

Life & Annuity State Compliance
One American Row Hartford, CT 06102-5056
(860) 403-5776 Fax: (860) 403-7252
Toll Free: 1-800-349-9267 (press 2, then 5)
Email: Elizabeth.Wheeler@phoenixwm.com

September 23, 2008

Mr. Joe Musgrove Department of Insurance State of Arkansas 1200 West Third Street Little Rock, Arkansas 72201

PHL Variable Insurance Company

NAIC #: 93548, FEIN #: 06-1045829

For Approval Purposes

Form 08IUL-M Flexible Premium Universal Life Insurance Master Contract with

Indexed Feature

Form 08IUL-C Flexible Premium Universal Life Insurance Certificate with

Indexed Feature

Form 08IULSP-1-C Flexible Premium Universal Life Insurance Certificate Schedule

Pages

Form 08ITR2-C Increasing Term Rider Form 08LTR2-C Level Term Rider

Form 08ECOR-C Early Crediting Option Rider
Form 06LPOR-C Life Plan Options Rider
Form 07UE-C Underwriting Benefit

Form 08ASVR-C Alternate Surrender Value Rider Waiver of Surrender Charge Rider

Form OL3147 Group Master Application

Form OL4280G Application for Certificate of Indexed Universal Life Insurance

Form OL4284G Application Insert Page

Dear Mr. Musgrove:

We are filing the above-referenced forms for approval in your jurisdiction. The forms are filed in accordance with the applicable statutes and regulations of your jurisdiction and are laser printed, subject only to minor variations in paper stock, color, fonts, duplexing, and positioning. These forms are new and are not intended to replace existing forms. The forms will be effective on the date of approval.

The **Master Contract**, **form 08IUL-M**, will be issued to eligible groups as authorized by the laws of your state, including qualifying financial institutions or the trustee(s) of a trust established or participated in by one or more such organizations. Qualifying financial institutions presently include banks and other depository institutions, mutual funds, issuers of credit cards, licensed broker/dealers, insurer-affiliated broker/dealers, and may be expanded to other qualifying entities. The group may be sitused in your jurisdiction or in any other jurisdiction that permits this type of group and where we have received all necessary regulatory approvals.

The certificate, form 08IUL-C, will be issued to customers of qualifying financial institutions. When the financial institution is sitused in your state, the enclosed group life contract will be issued to the financial institution, and the enclosed certificate will be issued to its customers who are located in your state, as well as to group members located in other states that do not exercise extraterritorial jurisdiction.

When the group is sitused in other states, certificates issued in that situs state will be issued to group members in your state.

The **certificate**, **form (08IUL-C)**, is a Flexible Premium Universal Life Insurance Certificate with an indexed feature. This certificate will use the 2001 CSO Mortality Tables. The issue age range for this certificate as well as the minimum surrender values and reserves are specified in the enclosed actuarial memorandum. This certificate allows the applicant to allocate premium into a fixed interest rate option, indexed options, or a combination of both. Index credits are credited annually and are based on a formula that takes into account point-to-point values of an outside index which is currently the Standard & Poor's 500 Composite Stock Price Index. Based on the index option guarantees and the holding of assets in the general account, the index features are appropriately regulated under state insurance law and registration is not required under state and federal securities laws.

The certificate **Schedule Pages**, **form 08IULSP-1-C**, will be used with form 08IUL-C and set forth essential product information, such as fees and charges, contract minimums and maximums, interest rates and index options. This submission, including charges and other values, is for specimen purposes only. Other scenarios, such as substandard, lump sum premium payments, election of riders, etc., may generate additional text information in the specifications and tables section of the certificate Schedule Pages (08IULSP-1-C). An actuarial memorandum is enclosed for this certificate form and includes further details regarding product features.

The **Increasing Term Rider, form 08ITR2-C**, provides annually renewable term insurance coverage. The monthly charge for this rider is described in the rider.

The **Level Term Rider**, **form 08LTR2-C**, provides a benefit to the certificate owner by providing additional coverage to the base certificate. There is a monthly charge for this rider, as well as separate surrender charges.

The **Early Crediting Option Rider, form 08ECOR-C**, provides for the early crediting of interest on new premiums. There is no charge for this rider.

The **Life Plan Options Rider**, **form 06LPOR-C**, provides the certificate holder with various options available on specified certificate anniversaries, including an increase in coverage without a medical exam, a reduction in coverage without assessment of a pro-rata surrender charge, an exchange of their existing life insurance certificate for an eligible annuity without assessment of the surrender charge and a certificate split option feature. There is no charge for this rider.

Underwriting Benefit, form 07UE-C, provides the owner the opportunity to apply for an improvement in the current risk classification of the insured. In addition the owner may also apply for the Body Mass Index Program. The Body Mass Index Program allows for an improvement in the risk classification of the insured on every 5th certificate anniversary, up to and including the 20th certificate anniversary, if the insured meets certain eligibility requirements. Such improvement in the insured's risk classification could result in a reduction in the current cost of insurance rates of the policy. The Body Mass Index Table is included with the enclosed actuarial memorandum. The actuarial memorandum also specifies the issue age range for this endorsement.

The Alternate Surrender Value Rider, form 08ASVR-C, provides an enhanced surrender benefit upon the surrender of the certificate. The monthly charge for this rider is shown in the certificate's schedule pages.

The Waiver of Surrender Charge Rider, form 08WSCR-C, provides a benefit to the certificate owner by eliminating surrender charges in all circumstances – full surrender, partial withdrawal, reduction of face amount. The monthly charge for this rider is shown in the certificate's schedule pages.

For a more detailed description, including the issue age range for the enclosed certificate riders, please see the enclosed actuarial memorandum.

The above referenced certificate riders may be offered with new issues of our life insurance certificates that have been previously and subsequently approved by your Department.

In addition to the certificate riders included with this submission, other riders, endorsements, addendums, insert pages, including those subsequently or previously approved, may also be made available with this certificate. When certificate riders are elected, they will be referenced in the certificate Schedule Pages, as will any table of charges associated with a certificate rider unless such table appears in the certificate rider itself.

The **Group Insurance Master Application, form OL3147,** will be used to apply for Master Contract 08IUL-M and any other Master Contracts currently pending with your Department or subsequently approved by your Department.

The **Application for Certificate of Indexed Universal Life Insurance**, form **OL4280G**, will be used to apply for the certificate forms.

The **Application Insert Page**, **form OL4284G**, will be used in conjunction with form OL4280-G to apply for the certificate forms.

Text ordinarily bracketed appears in the schedule pages of the certificate and the certificate rider forms. See the attached actuarial memorandum and Statement of Variability for a more complete description.

In lieu of the Statement of Policy Cost and Benefit Information, (Policy Summary), we will use a compliant illustration, and will consider your approval of this submission as acknowledgement of the acceptability of this process. Any requisite fees and filing documents have been enclosed.

Your attention to this submission is appreciated. Should you have any questions regarding any of the materials in this filing, please do not hesitate to contact me at (860) 403-5776, by fax at (860) 403-7252, or by e-mail at elizabeth.wheeler@phoenixwm.com.

Sincerely,

Elizabeth Wheeler

lizabeth M. Wheeler

Statement of Variability - Group Trust

This Statement of Variability sets forth the variable information which will appear in brackets in form **08IUL-C** (Flexible Premium Universal Life Insurance Certificate with Indexed Feature) and Form **08IULSP -1-C**, (Schedule Pages). No change in variability will be made which in any way expands the scope of the wording being changed.

Cover Page

We have placed brackets around the Company officer signatures to denote that the officer names may change in the future.

Each address on this page, as well as the Customer Service telephone number, is bracketed to indicate that they may change in the future.

<u>Insured</u>: The name of the insured will appear in this field.

Certificate Number: The unique number for each certificate will appear in this field.

<u>Plan</u>: The marketing name for this product will appear in this field.

<u>Death Benefit Option</u>: The death benefit option chosen by the certificate holder will appear in this field. There are two options the owner may choose from: options A and B.

<u>Face Amount:</u> The face amount of the certificate will appear in this field. This amount may range from a minimum of \$25,000 to a maximum of \$50,000,000.

<u>Certificate Date</u>: The date from which certificate years and certificate anniversaries are measured will appear in this field.

Issue Date: The date from which contestability and suicide are measured will appear in this field.

Schedule Page 1

Certificate Number: The unique number for each certificate will appear in this field.

Insured: The name of the insured will appear in this field.

Age at Certificate Date: The age of the insured on the certificate date will appear in this field.

Sex: The sex of the insured will appear in this field.

<u>Risk Classification:</u> The risk classification of the insured, as well as any applicable table rating, appears in this field. The risk classifications are Preferred Plus, Preferred, Nonsmoker and Smoker.

<u>Additional Ratings</u>: There is a variety of different information that could be shown in this field relating to the rating of the insured other than the table rating. The information listed may include either one or some combination of the following descriptive terms:

Temporary Flat Extra Permanent Flat Extra Rating Factor Aviation Avocation

<u>Certificate Date</u>: The date from which certificate years and certificate anniversaries are measured will appear in this field.

<u>Issue Date</u>: The date from which contestability and suicide are measured will appear in this field.

<u>Death Benefit Option at Issue</u>: The death benefit option chosen by the certificate holder at issue will appear in this field. There are two options the owner may choose from: options A and B.

<u>Life Insurance Qualification Test</u>: The life insurance qualification test elected by the owner at application will appear in this field. It may be either the Guideline Premium Test or the Cash Value Corridor Test.

<u>Face Amount</u>: The face amount of insurance chosen by the owner will appear in this field. This amount may range from a minimum of \$25,000 to a maximum of \$50,000,000.

Premiums

<u>Premium Mode</u>: The mode that the owner chooses to pay premiums will appear on this field. The owner may choose Annual, Semi-Annual, Quarterly or Monthly.

<u>Planned Premium</u>: The amount of premium that has been selected by the owner and is intended to be paid will appear in this field. Since this is a flexible premium product this is not a required premium but only a planned amount.

Initial Premium Allocation Percentages

The percentage of net premium paid into the certificate that the certificateholder elects to allocate to a chosen account on designated transfer dates will appear in the appropriate field.

Schedule Page 2

Certificate Number: The unique number for each certificate will appear in this field.

Indexed Account A

The text on this page which encompasses all aspects of Indexed Account A is bracketed to indicate that at some future time this indexed account may no longer be offered or may be replaced by another indexed account. There are fields that are bracketed within this section and their explanations are set forth below.

<u>Index</u>: The name of the Index will appear in this field. The Index currently offered for this certificate is the S&P 500. If we choose to offer a different index for new issues that new index would appear in this field. The notice with the adjacent asterisk at the bottom of the page will only appear if the applicable Index for the certificate is the S&P 500. If a different index is offered, a similar note corresponding to that index will appear.

<u>Guaranteed Minimum Growth Cap</u>: The guaranteed minimum cap factor for determining the index growth rate and index credits will appear in this field. Should we change the guaranteed minimum cap it would be for new issues only and could range from 1% to 10%.

<u>Transfer Date</u>: The date(s) that money can be transferred among the Fixed Account and the Indexed Accounts, according to the instructions of the certificateholder, will appear in this field. Transfer dates are guaranteed to occur at least once per calendar quarter.

<u>Segment Term</u>: The length of each segment that is created by an allocation to an indexed account will appear in this field. Should we change the length of segment terms it would be for new issues only and could range from 1 year to 5 years.

<u>Guaranteed Growth Floor</u>: The guaranteed minimum rate used to determine the index credit for a segment will appear in this field. Should we change this minimum it would be for new issues only and could range from 0% to 3%.

Schedule Page 3

Certificate Number: The unique number for each certificate will appear in this field.

Indexed Account B

The text on this page which encompasses all aspects of Indexed Account B is bracketed to indicate that at some future time this indexed account may no longer be offered or may be replaced by another indexed account. There are fields that are bracketed within this section and their explanations are set forth below.

<u>Index</u>: The name of the Index will appear in this field. The Index currently offered for this certificate is the S&P 500. If we choose to offer a different index for new issues that new index would appear in this field. The notice with the adjacent asterisk at the bottom of the page will only appear if the applicable Index for the certificate is the S&P 500. If a different index is offered, a similar note corresponding to that index will appear.

<u>Guaranteed Minimum Participation Rate</u>: The guaranteed minimum factor for determining the index growth rate and index credits will appear in this field. Should we change this minimum it would be for new issues only and could range from 5% to 100%.

<u>Transfer Date</u>: The date(s) that money can be transferred among the Fixed Account and the Indexed Accounts, according to the instructions of the certificateholder, will appear in this field. Transfer dates are guaranteed to occur at least once per calendar quarter.

<u>Segment Term</u>: The length of each segment that is created by an allocation to an indexed account will appear in this field. Should we change the length of segment terms it would be for new issues only and could range from 1 year to 5 years.

<u>Guaranteed Growth Floor</u>: The guaranteed minimum rate used to determine the index credit for a segment will appear in this field. Should we change this minimum it would be for new issues only and could range from 0% to 3%.

Schedule Page 4

<u>Certificate Number:</u> The unique number for each certificate will appear in this field.

Guaranteed Certificate Charges

Deductions from Premium Payments

<u>Premium Expense Charge</u>: The percent of premium load that is deducted from premiums paid will appear in this field. Should we change the percentage it would be for new issues only and could range from 3% to 10%.

Monthly Deductions

<u>Administrative Charge</u>: The maximum administrative charge for this certificate will appear in this field. Should we change this charge it would be for new issues only and could range from \$3 to \$25.

<u>Coverage Charge</u>: The maximum monthly per thousand load that we charge will appear in this field. This charge varies by issue age, sex, risk class, and face amount at issue.

Rider Charges: This field will appear if riders are attached to the certificate.

Other Deductions

<u>Withdrawal Fee:</u> The maximum amount of the withdrawal fee will appear in this field. Should we change this deduction it would be for new issues only and could range from \$0 to \$50.

<u>Table of Surrender Charges</u>: This table is bracketed in order to accommodate a change in both the duration and the percentage of the charge. The surrender charge varies by issue age, sex and risk class. It is an amount that ranges from \$0 to \$60 per thousand of face amount. Should we make a change to the duration of the surrender charge it would be for new issues only and could range from 5 to 25 years.

Schedule Page 5

Certificate Number: The unique number for each certificate will appear in this field.

Rider Information

This descriptive language that appears below each heading is bracketed for two reasons. First, the current text will only appear if the riders that appear on the sample schedule page have been elected by the owner. If no riders have been elected by the owner this page will not appear. Second, it is bracketed to indicate that additional riders or endorsements may be added in the future. Any new riders or endorsements that we plan to use with this form will be filed separately and not used until approved. The following descriptions apply to the Rider Charges for the riders listed on this page.

<u>08ITR2-C - Increasing Term Rider Charge</u>: The "See Rider" reference indicates that the rider charges are described in the rider itself. Maximum charges can be found in the rider form.

<u>08LTR2-C - Level Term Rider Charge</u>: The "See Rider" reference indicates that the rider charges are described in the rider itself. Maximum charges can be found in the rider form.

<u>08ASVR-C - Alternate Surrender Value Rider Charge</u>: The monthly rider charge for 08ASVR-C varies by issue age, sex, risk class, and benefit period elected by the owner.

06NLGR-C - No Lapse Guarantee Rider Charge: There is no charge for the 06NLGR-C rider.

<u>06OLR-C - Overloan Protection Rider Charge</u>: The rider charge for 06OLR-C is a flat percentage that is assessed only upon exercise of the rider.

07UE-C – Underwriting Endorsement: There is no charge for this 07UE-C rider.

<u>07DPR-C</u> - <u>Disability Payment of Specified Premium Rider Charge</u>: The rider charge for 07DPR-C varies by issue age, sex, risk class, and the specified rider benefit amount.

06LPOR-C- Life Plan Options Rider Charge: There is no charge for the 06LPOR-C rider.

<u>08WSCR-C – Waiver of Surrender Charge</u>: The rider charge for 08WSCR-C is a cost per \$1000 of Face Amount for 10 years, which will vary by issue age. The waiver of surrender charge rider is italicized to indicate that it is not available when the Alternate Surrender Value is elected; it is shown here simply to show how it would be presented.

08ECOR-C - Early Crediting Option Rider: There is no charge for the 08ECOR-C rider.

Schedule Page 6

Certificate Number: The unique number for each certificate will appear in this field.

Table of Values

<u>Minimum Initial Coverage Layer Face Amount</u>: The minimum face amount that allowed under the certificate will appear in this field. Should we change this amount it would be for new issues only and could range from \$25,000 to \$500,000.

Minimum Face Amount Decrease: The minimum amount that the face amount may be decreased will appear in this field. Should we change this amount it would be for new issues only and could range from \$10,000 to \$50,000.

Minimum Face Amount Increase: The minimum amount that the face amount may be increased will appear in this field. Should we change this amount it would be for new issues only and could range from \$10,000 to \$50,000.

<u>Fixed Account Guaranteed Minimum Interest Rate</u>: This field is bracketed to indicate that it could change for new issues only. Should we change this interest rate it could range from 1% to 4%.

<u>Fixed Certificate Loan Interest Rate</u>: This field is bracketed to indicate that it could change for new issues only. Should we change this interest rate it could range from 1% to 5%.

<u>Loan Interest Options</u>: These two fields (Fixed Loan and Variable Loan) are bracketed to indicate that their availability, for new issues only, may change.

<u>Maximum Annual Premium</u>: The maximum total premium amount that may be paid into the certificate in any year will appear in this field. Should we change this premium amount it would be for new issues only and could range from \$25,000 to \$10,000,000.

<u>Minimum Withdrawal Amount</u>: The minimum amount that may be withdrawn from the certificate upon each withdrawal will appear in this field. Should we change this amount it would be for new issues only and could range from \$0 to \$1,000.

<u>Minimum Premium Payment</u>: The minimum amount that may be paid as premium will appear in this field. Should we change this amount it would be for new issues only.

Minimum Loan Amount: The minimum amount that may be taken as a loan upon each loan request will appear in this field. Should we change this amount it would be for new issues only and could range from \$0 to \$1,000.

Maximum Loan Value: The percentage of the current surrender value that may be taken as a loan will appear in this field. Should we change this percentage it would be for new issues only and could range from 90% to 100%.

<u>7-Pay Premium</u>: The maximum annual premium allowed during the first seven years of the certificate under the 7-pay test will appear in this field. The premium amount will vary based on the insured's issue age, sex and risk class.

<u>Guideline Single Premium:</u> If the applicant has elected the Guideline Premium Test, this is the maximum single premium amount that would be permitted to be paid into the contract according to the rules of this test. It will vary by the insured's age, sex, risk classification, face amount, and riders selected

<u>Guideline Level Premium:</u> If the applicant has elected the Guideline Premium Test, this is the maximum annual premium amount that would be permitted to paid into the contract according to the rules of this test. It will vary by the insured's age, sex, risk classification, face amount, death benefit option and riders selected.

Schedule Page 7

Certificate Number: The unique number for each certificate will appear in this field.

Note: This page will not appear when the certificate is issued. This page will only appear if the certificateholder has increased their coverage by adding a coverage layer. This page will be sent to the certificateholder each time a coverage layer is added.

Coverage Layer Information

Coverage Layer Effective Date: The date the new coverage layer becomes effective will appear in this field.

<u>Coverage Layer Face Amount</u>: The amount that the coverage layer adds to the total face amount will appear in this field.

<u>Coverage Layer Risk Classification</u>: The risk classification of the insured, as well as any applicable table rating, for that particular layer will appear in this field. The risk classifications are Preferred Plus, Preferred, Nonsmoker and Smoker.

<u>Coverage Charge</u>: The maximum monthly per thousand load that we charge for that particular layer will appear in this field. The charge continues for 120 months following the addition of the layer. This charge varies by issue age, sex, risk class, and coverage layer face amount.

Coverage Layer Surrender Charge Table: This table is bracketed in order to accommodate a change in both the duration and the percentage of the charge. The surrender charge varies by issue age, sex and risk class. It is an amount that ranges from \$0.10 to \$70 per thousand of face amount. Should we make a change to the duration of the surrender charge it would be for new issues only and could range from 10 to 25 years.

<u>Coverage Layer Table of Surrender Charges</u>: This table is bracketed in order to accommodate a change in both the duration and the percentage of the charge. The surrender charge varies by issue age, sex and risk class. It is an amount that ranges from \$0 to \$60 per thousand of coverage layer face amount. Should we make a change to the duration of the surrender charge it would be for new issues only and could range from 5 to 25 years.

Schedule Page 8

Certificate Number: The unique number for each certificate will appear in this field.

Section 2: Table of Rates Page

Minimum Death Benefit Percentages & Cost of Insurance Rate Table:

The minimum Death Benefit percentages shown will be those percentages used to comply with the life insurance qualification test chosen by the owner.

08ITR2-C Increasing Term Rider Statement of Variability Group Trust

This Statement of Variability sets forth the variable information which will appear in brackets in form **08ITR2-C (Increasing Term Rider)**. No change in variability will be made which in any way expands the scope of the wording being changed.

Page 1

Certificate Number: The unique number for each certificate will appear in this field.

<u>Insured:</u> The name of the insured will appear in this field.

Rider Issue Date: The date the rider is issued will appear in this field.

<u>Initial Rider Insurance Amount</u>: The amount of coverage that is provided under this rider will appear in this field. Currently it will always be \$0 on the rider issue date. However, we would like to reserve the right to change the amount for new issues only.

<u>Increase Factor:</u> The increase factor chosen by the owner will appear in this field. Any of the following may appear:

"Premiums Paid"

"Premiums Paid With Interest"

a percentage (Percentage Increase)

a dollar amount (Dollar Increases)

"Cost of Living"

"Scheduled"

Annual Accumulation Rate: This field is bracketed because it will only appear if the owner has chosen the Premiums Paid With Interest Increases option. If this field does appear it may range between 0 and 5%.

<u>Maximum Increase Amount</u>: The maximum amount that the rider face amount can increase. This amount may vary depending on the increase option chosen. Currently, it is \$5,000,000 for all options except the Premiums Paid & Premiums Paid With Interest options, where the amount is a multiple of the initial face amount and is subject to our reinsurance limits. For each rider, the maximum will not change while the rider is in force.

<u>Insurance Increase Expiry Date:</u> The final date upon which an insurance increase will be provided will appear in this field.

Rider Expiry Date: The date upon which the rider will automatically terminate will appear in this field.

Page 5

08LTR2-C Level Term Rider Statement of Variability Group Trust

This Statement of Variability sets forth the variable information which will appear in brackets in form **08LTR2-C** (Level Term Rider). No change in variability will be made which in any way expands the scope of the wording being changed.

Certificate Number: The unique number for each certificate will appear in this field.

Insured(s): The name(s) of the insured or joint insureds which will appear in this field.

Rider Issue Date: The date the rider is issued will appear in this field.

<u>Level Term Amount:</u> The amount of level term insurance chosen by the owner will appear in this field. This amount may range from \$1 to \$75,000,000.

<u>Maximum Level Term Coverage Charge</u>: The maximum monthly per thousand load that we charge will appear in this field. This charge varies by issue age, sex and risk class.

<u>Maximum Level Term Cost of Insurance Charge</u>: This field is bracketed to accommodate a change in the number of the section of the base certificate which contains the maximum monthly rates changes.

<u>Level Term Surrender Charge Table</u>: The actual surrender charges will appear in this field. The actual surrender charges on an issued rider will vary by issue age, sex, and risk class. Once a certificate is issued, the surrender charge will not change. The surrender charge is an amount that ranges from \$0 to \$60 per thousand of Face Amount. This table is also bracketed in order to accommodate a change in both the duration and the method of calculation of the charge on a uniform, non-discriminatory basis. Should we make a change to the duration of the surrender charge it would be for new issues only and could range from 0 to 20 years.

Page 3

08ECOR-C Early Crediting Option Rider Statement of Variability Group Trust

This Statement of Variability sets forth the variable information which will appear in brackets in form **08ECOR-C** (Early Crediting Option Rider). No change in variability will be made which in any way expands the scope of the wording being changed.

Certificate Number: The unique number for each certificate will appear in this field.

Insured(s): The name(s) of the insured or joint insureds which will appear in this field.

Rider Issue Date: The date the rider is issued will appear in this field.

Minimum Initial Premium: The Minimum Initial Premium that the owner must pay will appear in this field. Currently, the Minimum Initial Premium is \$25,000. Should we change this amount, it will be for new issues only and would range from \$1,000 to \$50,000.

<u>Premium Mode</u>: The mode that the owner chooses to pay premiums will appear in this field. Currently, the Premium Mode must be Annual. Should we change the Premium Mode, it will be for new issues only and would include Premium Modes of Annual, Semi-annual, Quarterly or Monthly.

Rider Benefit and Termination of this Rider: The reference to 11 months is bracketed to indicate that we may change this segment length in the future for new issues only. Currently, new premiums are swept into segments that are 11 months in duration. Should we change the length of the segment in the future, it would be for new issues only and would range from 1 month to 11 months.

06LPOR-C Life Plan Options Rider Statement of Variability Group Trust

Certificate Number: The unique number for each certificate will appear in this field.

Insured(s): The name(s) of the insured or joint insureds which will appear in this field.

<u>Maximum Lifetime Increase</u>: The maximum amount coverage can be increased under the "Increase in Face Amount without Medical Exam" option. Currently, the amount is \$1,000,000. Should we change this amount it would be for new issues only and could range from \$250,000 to \$10,000,000.

Reduction Limit Amount: The maximum amount coverage can be decreased under the "Reduction of Face Amount without Surrender Charge" option. Currently, the amount is \$5,000,000. Should we change this amount it would be for new issues only and could range from \$250,000 to \$10,000,000.

<u>Risk Classification Range:</u> The risk classification range that the insured must fall within in order to elect the "Increase in Face Amount without Medical Exam" or "Alternate Certificate Split" options, expressed in table ratings. Currently, the range is Table D or better. Should we change this amount it would be for new issues only.

<u>Life Plan Option Benefit:</u> The descriptions of the four Life Plan Options are bracketed for two reasons. The first use of bracketing would allow us to discontinue offering an option should we deem necessary due to pricing concerns. The elimination of an option would be prospective and would not effect inforce certificate holders. The second reason is to allow this rider to be used in the individual and joint life market.

For the individual market we currently offer the following options:

- Increased coverage without medical exam requirement
- Reduce coverage without incurring a surrender charge
- Exchange for an annuity without incurring a surrender charge

For the joint market we currently offer the following options:

- Reduce coverage without incurring a surrender charge
- Exchange for an annuity without incurring a surrender charge
- Certificate Split Option into one or two policies without medical exam requirement.

Certificate Anniversary bracketing

Under each option, a list of certificate anniversaries is bracketed. These are currently the certificate anniversaries on which the option can be exercised. Should we change these certificate anniversaries it would be for new issues only and could include certificate anniversaries between the 1st and 20th.

<u>Termination of this Rider; second bullet</u>: The certificate anniversary on which this rider terminates would match up with the last available certificate anniversary on which any of the options could be elected

Termination of this Rider; fourth bullet:

This field is bracketed to allow this rider to be used in the individual and joint life market.

For the individual market the fourth bullet will read as follows while the Exchange for Annuity Option is available:

4. the date you exercise the Exchange for Annuity without Surrender Charge Option

If the Exchange for Annuity Option is no longer available, the 4th bullet will not appear on the printed form.

For the joint market the fourth bullet will read as follows while the Exchange for Annuity Option is available:

4. the date you exercise the Exchange for Annuity without Surrender Charge Option or Alternate Certificate Split Option;

If the Exchange for Annuity Option is no longer available, the 4th bullet will read as follows:

4. the date you exercise the Alternate Certificate Split Option;

07UE-C Underwriting Benefit Statement of Variability Group Trust

This Statement of Variability sets forth the variable information which will appear in brackets in form 07UE-C (Policy Endorsement). No change in variability will be made which in any way expands the scope of the wording being changed.

Page 1

Policy Number: The unique number for each policy will appear in this field.

Insured: The name of the insured will appear in this field.

08ASVR-C Alternate Surrender Value Rider Statement of Variability Group Trust

This Statement of Variability sets forth the variable information which will appear in brackets in form **08ASVR – C** (**Alternate Surrender Value Rider**). No change in variability will be made which in any way expands the scope of the wording being changed.

Certificate Number: The unique number for each certificate will appear in this field.

Insured: The name of the insured will appear in this field.

Alternate Surrender Value Percentage: If the applicant has elected the Alternate Surrender Value Rider, there will be an ASV Percentage (currently set at 100%) that will appear in this field. This field is bracketed to indicate that we may change this amount in the future for new issues only. (The percentage will not change on a rider while it is in force.) The range of variability for the percentage is set at 70% to 100%. The use of variability for the ASV Percentage shall be administered in a uniform and non-discriminatory manner and shall not result in unfair discrimination.

Alternate Surrender Value Premium Percentage: If the applicant has elected the Alternate Surrender Value Rider, there will be an ASV Premium Percentage (currently set at 100%) that will appear in this field. This field is bracketed to indicate that we may change this amount in the future for new issues only. (The percentage will not change on a rider while it is in force.) The range of variability for the percentage is set at 70% to 100%. The use of variability for the ASV Premium Percentage shall be administered in a uniform and non-discriminatory manner and shall not result in unfair discrimination.

Page 2

The reference to "Section 4" in the "Effect on Premium Limits" provision is bracketed to accommodate a cross-reference to a different section number should this rider be used with other certificate forms.

08WSCR-C Waiver of Surrender Charge Rider Statement of Variability Group Trust

This Statement of Variability sets forth the variable information which will appear in brackets in form **08WSCR – C (Waiver of Surrender Charge Rider**). No change in variability will be made which in any way expands the scope of the wording being changed.

Page 1

<u>Certificate Number</u>: The unique number for each certificate will appear in this field.

Insured: The name of the insured will appear in this field.

Rider Issue Date: The date the rider is issued will appear in this field.

Rider Charge Term: This is the duration of the charge for the rider. Currently it is 10 Certificate Years for the initial Face Amount and for each added Coverage Layer. This field is bracketed to indicate that we may change this duration in the future for new issues only. (The duration will not change on a rider while it is in force.) The range of variability for the duration is 5 to 15 years. Should we change the duration for new issues, it would be administered in a uniform and non-discriminatory manner and shall not result in unfair discrimination.

STATE OF ARKANSAS EXTERNAL-INDEX CERTIFICATION

Company Name: PHL Variable Insurance Company

Form Numbers: 08IUL-M, 08IUL-C, 08IULSP-1-C, 08ITR2-C, 08LTR2-C,

08ECOR-C, 06LPOR-C, 07UE-C, 08ASVR-C, 08WSCR-C

I hereby certify to the following:

- 1. The Company's rider issuance procedures for policies subject to Arkansas law are in the compliance with AR. Code 23-79-138;
- The Company provides the Arkansas Life and Health guaranty notice to each rider owner as required by Regulation 49;
- 3. The Company has reviewed and evaluated the contract summary disclosures and believes the disclosures are not deceptive confusing or misleading and contain the items listed in Arkansas' External-Indexed Contract Guidelines;
- 4. The above referenced contracts will not be solicited by any person who is not trained and qualified;
- 5. The Company will address the referenced external-indexed contracts separately in the annual (Section 8) actuarial opinion and memorandum addressing each year the amount and type of assets held and the level of reserves and how reserves are developed; and
- 6. The Company will establish and maintain a detailed file defining the system for hedging for the above referenced contracts.

James F. Bronsdon Assistant Vice President

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October 8, 2008

Date